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MCLE PROGRAM MARCH 2014

SYDNEY CBD
5 March – 31 March 2014
Level 6, 1 O'Connell Street, Sydney

PARRAMATTA
27 February 2014
Novotel Parramatta

LET US HELP YOU
EARN AND TRACK YOUR CPD POINTS

NEW SOUTH WALES

Let us help you EARN AND TRACK YOUR MCLE POINTS

1 CHOOSE YOUR SEMINAR

During March we have over -

- 50 face to face MCLE seminars to choose from in New South Wales
- Over 100 Live Web seminars available nationally
- Over 100 On demand seminars. To browse our full range visit www.legalwiseseminars.com.au or we can email you the catalogue.

2 CHOOSE WHETHER TO ATTEND YOUR SEMINAR IN PERSON, A LIVE WEB SEMINAR OR ON DEMAND

- **IN PERSON** - All our seminars for New South Wales will be held at the Novotel Sydney Parramatta and UNSW CBD Campus, Sydney
- **LIVE WEB SEMINARS** - The most convenient way to gain your MCLE points, no time out of the office, no travel time or parking costs. All you need is an internet connection.
- **GAINING MCLE POINTS** - Our live web seminars allow you to gain the same number of MCLE points as face to face seminars because it is an interactive activity under the MCLE scheme. This means that New South Wales practitioners can earn all 10 MCLE points annually by attending our live web seminars.
- **ON DEMAND SEMINARS** - On-demand seminars allow you to attend our events any time anywhere. To browse our full range visit www.legalwiseseminars.com.au
- **GAINING MCLE POINTS** - New South Wales practitioners can obtain 1 MCLE points per hour for listening to audio/taped resources, up to a maximum of 5 MCLE points in any MCLE year. Our recorded seminars come with the accompanying papers/ PowerPoint slides, (where supplied by presenters).

3 SAVE AND TAKE ADVANTAGE OF OUR BUNDLED SEMINARS

Save \$110 if you register for any of our Rule 42 required MCLE Units seminars and another seminar of equal or greater value in one transaction.

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TRACK YOUR POINTS

In addition we want to help you track your MCLE Points. Please contact us and we can provide you with a summary of your points gained from MCLE activity with Legalwise Seminars since 1 April 2013.

CONTENTS

03

10 Points in a Day - Tasmania	7
9th Annual Water Symposium	24

PARRAMATTA SEMINARS

2nd Annual 10 Points in One Day	4
---------------------------------	---

SYDNEY SEMINARS

Rule 42 and Regulation 176 Seminars	
Combined Rule 42 & Regulation 176 for All Lawyers (5 March)	6
Rule 42 Required MCLE Units for Family Lawyers	8
Rule 42 Required MCLE Units for Property Lawyers	10
Rule 42 Required MCLE Units for Criminal Lawyers	16
Rule 42 Required MCLE Units for Government Lawyers	18
Combined Rule 42 & Regulation 176 for All Lawyers (20 March)	20
Rule 42 and Regulation 176 (Saturday MCLE Day)	25
Rule 42 Required MCLE Units for Workplace Lawyers	27
Rule 42 Required MCLE Units for Personal Injury Lawyers	29
Rule 42 Required MCLE Units for Litigation Lawyers	30
Combined Rule 42 & Regulation 176 for All Lawyers (28 March)	33
Combined Rule 42 and Regulation 176 (10 Points in One Day on 31 March)	34

ADMINISTRATIVE AND GOVERNMENT LAW

Decision Making and Reason Writing	14
NCAT, Tribunal Practice and Challenging Decisions	18
Rule 42 Required MCLE Units for Government Lawyers	18

CONSTRUCTION

Building and Construction: Managing Risks and Disputes	15
--	----

CONTRACT LAW

3rd Annual Contracts Conference	32
Key Clauses and Recent Developments in Contracts	32
Contract Disputes	32

CORPORATE/ COMMERCIAL LAW

Director's Duties: The Implications of Recent Decisions	9
Corporate Governance for Company Secretaries	9
Current Issues in Liquor and Gaming	13
Social Media: Managing Misuse, Brand Hijacking and Defamation	14
Shareholder Agreements: Preparation and Disputes	19
Business Succession and Structuring	19
Foreign Investment: Legal Issues and Trends	21
Bankruptcy in Practice: A Review	21
PPSA: Post Transition	22
Australian Consumer Law: A Busy Time for Lawyers	22
Business Sale Transactions: Advanced Practice	28
Franchise Law Update: Code Compliance and Current Issues	28
Trusts and Deeds: Pitfalls and Traps	31

CRIMINAL LAW

Driving Offences	16
Rule 42 Required MCLE Units for Criminal Lawyers	16

FAMILY LAW

Family Law Conference	8
Rule 42 Required MCLE Units for Family Lawyers	8
Family Law Update	8
Wills, Family and Property: Trends and What's New	33

IN-HOUSE COUNSEL

In-House Counsel Conference	17
Rule 42 Required MCLE Units for In-House Counsel	17

IP AND PRIVACY

Intellectual Property Law Review	11
Social Media: Managing Misuse, Brand Hijacking and Defamation	14

LITIGATION

Professor Colin Roberts on International Arbitration	15
Commercial Litigation Practice Update	23
Successful Advocacy: Insights from the Bench and the Bar	23
Commercial Litigation Essentials	30
Rule 42 Required MCLE Units for Litigation Lawyers	30

MISCELLANEOUS

Transport and Logistics Law: Shifting Gears	6
Social Media: Managing Misuse, Brand Hijacking and Defamation	14
Australian Consumer Law: Busy Time for Lawyers	22
Saturday MCLE: 10 Points in One Day	25
Legal Issues in the Not for Profit Sector	26
Film and Television Law	31
10 Points in One Day on 31 March 2014	34

PERSONAL INJURY

Medical Negligence Essentials	13
Personal Injury Law Conference	29
Personal Injury Roundup	29
Rule 42 Required MCLE Units for Personal Injury Lawyers	29

PROPERTY/ PLANNING AND ENVIRONMENT

Peter Butt's Property and Conveyancing Insights	7
Advanced Retail and Commercial Leasing	10
Rule 42 Required MCLE Units for Property Lawyers	10
The New Planning Regime in NSW and Case Law Update	20
Practical Solutions to Conveyancing Problems	26
Wills, Family and Property: Trends and What's New	33

WILLS AND ESTATES

Estate Litigation and its Challenges	12
Estate Planning: The Essentials	12
Trusts and Deeds: Pitfalls and Traps	31
Wills, Family and Property: Trends and What's New	33

WORKPLACE LAW

Discrimination in the Workplace and the New Bullying Regime	11
Workplace Law Conference	27
Rule 42 Required MCLE Units for Workplace Lawyers	27

What are your Legal Requirements as a Legal Practitioner	35
--	----

ARE YOU REGISTERING FROM LEGAL AID OR A CLC?

YOU ARE ENTITLED TO 50% OFF THE NORMAL REGISTRATION PRICE.
To register call (02) 9387 8133

142P01

10 POINTS IN ONE DAY: BECOME MCLE COMPLIANT IN ONE DAY

THURSDAY, 27 FEBRUARY 2014

7.30AM TO 6.30PM

\$875

Back by popular demand! Why travel all the way into the CBD for your MCLE when you can attend our annual Parramatta seminar series in February? Don't miss out on this fantastic opportunity to gain all your annual MCLE points in the one day!

Session 1	7.30am to 10.30am	\$460
Stream A: Rule 42 Required MCLE Units for All Lawyers		142P01A

» Chair: **Rolf Howard**, Partner, Owen Hodge Lawyers

Ethics & Professional Responsibility
Legal Professional Privilege

- An overview of the law of professional privilege
 - A reminder of how privilege can be used to prevent unwanted disclosures
 - What to do and when to make a claim for privilege
 - How a waiver might occur and how to prevent that from happening
- » Presented by **Luke Fermanis**, Barrister, Edmund Barton Chambers

Professional Skills

Commercial Resolution of Litigated Disputes in New South Wales

- Negotiating commercial disputes and requirements under *Civil Liability Act* (Cth)
 - Calderbank offers
 - Offers of compromise
 - The requirements under r 20.26 of the Uniform Civil Procedure Rules
 - Mediating: how, why, when?
- » Presented by **Derek Minus**, Barrister, Mediation & Arbitration Chambers; Accredited Mediator & Chartered Arbitrator

Practice Management & Business Skills

Briefing Counsel: Practical Tips

- The role of observations and how to draft them
 - Preparing a helpful brief
 - The role of new technology
 - The role of 'old' technology
 - Senior and Junior Counsel
- » Presented by **Gregory Sirtes SC**, 12th Floor, Wentworth Selborne Chambers

Stream B: Property and Contract Law	142P01B
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» Chair: **Vahan Bedrossian**, Barrister, Edmund Barton Chambers

Retail and Commercial Leasing Developments

- Developments and case law and relevance for practitioners in the areas of:
 - Make good obligations
 - Misleading and deceptive conduct
 - Tenant insolvency and landlord's rights
- » Presented by **Russell Kelly**, Principal, Russell Kelly & Associates

Conveyancing: The Problematic Issues

- Recent conveyancing cases
 - Examination of issues which continue to cause problems:
 - Notice to Complete
 - 5% deposits
 - Assignment of leases
- » Presented by **John Heazlewood**, Barrister, Lachlan Macquarie Chambers

Drafting and Negotiating Key Clauses

This session will examine the drafting and negotiation of key clauses including:

- Indemnities
 - Exclusion clauses
 - Default and termination clauses
- » Presented by **David Jury**, Partner and **Aleesha Bajcarz**, Partner, HWL Ebsworth Lawyers

Session 2	10.45am to 1.45pm	\$460
Stream A: Family and Wills Update		142P01C

» Chair: **Elizabeth Cohen**, Barrister, Edmund Barton Chambers

Family Law: Changes and Trends

- The current pro forma for property disputes
 - How Section 60CC applies to non-parents applying for a parenting order
 - Case law update
- » Presented by **Terese Messner**, Barrister, Family Law Chambers

Wills and Estates Developments

- New probate rules
 - Powers of Attorney Amendment Bill 2013
 - Recent case law in:
 - TFM claims
 - Valuation of estates
 - Executor's duties
 - Testamentary capacity
- » Presented by **John Shaw**, Barrister, Lachlan Macquarie Chambers

Drafting Complex Wills

- When is a will complex?
 - Drafting for blended families
 - Life Estates and Rights of Occupation
 - Company and superannuation issues
- » Presented by **Kenneth Fairfax**, Director, Fairfax Lawyers

Stream B: Commercial Law Update	142P01D
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» Chair: **Greg Martin**, Principal, Commercial and Litigation Solicitor, Martin Bullock Lawyers & Attorneys

Franchise Law Developments and Cases

- The Code of Conduct Review - update
 - Disclosure & compliance issues
 - Common franchise issues including recent cases
- » Presented by **Heath Adams**, Director Lawyer, Adams Partners Lawyers

Pitfalls & Tips for Practitioners on Sales and Purchase of Business

- Review of recent cases
 - Review key provisions of current Contract for Sale including warranties
 - Negotiating amendments for standard provisions
- » Presented by **Phillip Brophy**, Director, MatthewsFolbigg

Tax Issues on the Sale of Business: Practical Update

- Income tax, CGT, GST and stamp duty: update on recent developments
 - Sell the business assets or sell the shares: Which option is more tax effective?
 - Goodwill, plant and equipment, trading stock, intellectual property and other business assets: tax and duty implications
 - Vendor/ key persons granting restrictive covenants and other restraints: tax issues
 - Small business CGT concessions: common mistakes and ATO audit activity
 - Tax warranties and indemnities
- » Presented by **Nicholas Panos**, Principal, N. Panos & Associates

Session 3	2.15pm to 6.30pm	\$460
Stream A: Litigation and Personal Injury		142P01E

» Chair: **Elizabeth Cohen**, Barrister, Edmund Barton Chambers

Litigation

- Minimising contract disputes: strategies for early intervention
 - The current litigation model: Is it sustainable?
 - Litigation as a solution: effectiveness
 - Alternatives to litigation
 - Matters that must be litigated
 - Client based interests vs. practitioners' interests and position bargaining: Is there a conflict?
 - The future of litigation
 - Effective early strategies
 - Processes for early and alternative resolution
- » Presented by **Martin Luitingh**, Barrister, Edmund Barton Chambers

Offers & Deeds of Settlement

- Heads of Agreement - what are they worth
 - Contractual certainty and Deeds
 - Drafting in the context of meditated resolution
 - Matters to be concerned about - tax, privilege, confidentiality, fairness
 - The true meaning of without prejudice
 - Ethical considerations in negotiations and strategies for negotiation
 - When it all goes bad...
- » Presented by **Callan O'Neill**, Barrister, 12 Wentworth Selborne Chambers

Interlocutory Applications: Effective Tools of Litigation

- Interlocutory applications and injunctions
 - Necessary requirements
 - Evidence, hearings and determinations
- » Presented by **Mark Stevens**, Barrister, Edmund Barton Chambers

Personal Injury: Latest Cases from the Battlefield

- *Motor Accidents Compensation Act 1999*: case update and current trends
 - *Civil Liability Act*: recent cases on section 5 and damages
- » Presented by **Daniel Hanna**, Barrister, Lachlan Macquarie Chambers

Stream B: Rule 42 and Regulation 176 for All Lawyers	142P01F
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» Chair: **Ian George**, Barrister, Edmund Barton Chambers, former Acting District Court Judge of New South Wales

Ethics & Professional Responsibility
Ethical Perspectives on Dealing with Difficult or Unreasonable Clients

- Case study examples: what to do when clients:
 - Do not give enough instructions at the first instant
 - Have last minute requests
 - Refuse to accept advice
 - Misquote you or others in the firm
 - Persistently and unreasonably object to accounts
 - Mislead you
 - Want you to behave unprofessionally
- » Presented by **Joshua Grew**, Barrister, Edmund Barton Chambers; Accredited Mediator

Professional Skills

Costing Literacy for Lawyers

- Fundamental costing principles and costing standards
 - The different types of costing reports
 - Reliability and information value of financial reports
 - Warning signs and common pitfalls in costing
- » Presented by **Suzanne Ward**, Director, Pattison Hardman

Practice Management & Business Skills

When the Tweet Hits the Fan: Managing Organisational Challenges in the Digital Domain

- Understanding how the digital domain, including social media, create challenges for managing legal practices and other organisations
 - Outlining practical and effective digital communication strategies and the vital role of social media policies
 - Exploring legal issues arising from marketing your organisation in the digital domain
- » Presented by **Sina Mostafavi**, Senior Associate, HWL Ebsworth; Accredited Specialist in Employment and Industrial Law

Regulation 176: Changes and Trends

- Discrimination, harassment and EEO
 - Work health and safety (including the state of harmonisation)
 - Employment law
- » Presented by **Stephen Booth**, Principal, Coleman Greig

“Positive experience – diverse and interesting topics”

Register for the whole day or just one session

ATTEND THE WHOLE DAY AND EARN 10 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS
1 POINT IN REGULATION 176: OH&S, DISCRIMINATION AND EEO & EMPLOYMENT LAW

ATTEND AND EARN

10
MCLE
POINTS

143N02

COMBINED RULE 42 & REGULATION 176 FOR ALL LAWYERS

WEDNESDAY, 5 MARCH 2014 9.00AM TO 1.15PM \$460

Obtain all four compulsory MCLE points in just one morning: ethics & professional responsibility, professional skills, practice management & business skills and Regulation 176.

» Chair: **Peter Kelso**, Solicitor & Sole Director, Kelso's

Ethics & Professional Responsibility Confidentiality and Conflicts of Interest

- The concepts of confidentiality and conflict of interest
 - Relevant professional obligations of lawyers
 - Identifying and managing conflicts of interest
 - Ensuring preservation of confidentiality
 - Minimising the risk of claims and complaints
- » Presented by **Ian Robertson**, Managing Partner, Holding Redlich

Practice Management & Business Skills Cost Agreements and Billings

- Managing files to optimise costs: best practice and common mistakes
 - Solicitor/ client costs: complying all requirements and consequences of non-compliance
 - Party/ party costs: Federal and state jurisdictions
 - 101 of Costing: Costs Orders and an overviews of Costs Assessments
- » Presented by **Christine Davitt**, Principal and Legal Cost Consultant, Chris Davitt Pty Ltd

Professional Skills Essential Interviewing and Advice Writing Skills

- Client interviewing: principles and techniques
 - Taking client statements and instructions
 - Tips for preparing written submissions
 - Plain English legal letter and advice writing
- » Presented by **Peteris Ginters**, Barrister, 15th Floor Wardell Chambers

Regulation 176 Discrimination, Harassment and EEO

- Work health and safety (including the state of harmonisation)
 - Employment law (including the new FWC bullying jurisdiction)
 - Issues of mental illness and depression
- » Presented by **Scott Joseph**, Senior Associate, Henry Davis York

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

ATTEND AND EARN 4 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS
1 POINT IN REGULATION 176: OH&S, DISCRIMINATION AND EEO & EMPLOYMENT LAW

ATTEND AND EARN

4

MCLE
POINTS

143N03

TRANSPORT AND LOGISTICS LAW: SHIFTING GEARS

WEDNESDAY, 5 MARCH 2014 2.00PM TO 5.15PM \$460

As from September 2013, following the most significant road transport reform in Australia, any business in NSW that consigns, packs, loads or receives goods could be held legally liable for criminal prosecution for breaches of road transport laws, even though they are not directly driving or operating a heavy vehicle. Our experienced transport and logistic experts will tell what you need to know to ensure compliance with the new national Heavy Vehicle Law.

» Chair: **Paul Endycott**, General Manager Compliance Operations Branch, NSW Roads & Maritime Services

New Heavy Vehicle Legislation

- Purpose of access management and types of exemptions
 - Access conditions and the decision making process, including the roles of councils (road managers), State Regulator (road authority) and National Heavy Vehicle Regulator
 - Review of decisions
 - Consequences of breach of access conditions
- » Presented by **Patrick O'Meally**, Legal Regulatory/ Prosecutions, NSW Roads & Maritime Services

Enforcement of the Heavy Vehicle Legislation

- Overview of police and roads maritime services implementation of legislation: joint heavy vehicle taskforce operations in NSW
 - Non-compliance, related statics and the impact on the road toll
- » Presented by Detective Inspector **Phillip Brooks**, Operations Manager - Crash & Heavy Vehicle Investigations Traffic and Highway Patrol Command NSW Police Force and **Paul Endycott**, General Manager, Compliance Operations Branch, NSW Roads and Maritime Services

Chain of Responsibility: Legal Impact

- Understanding "chain of responsibility": how to comply with new legislation
 - What is a "reasonable steps" defence?
 - Liability of all parties in the chain: where does their duty start and end
 - The role of the national and state regulators
 - The overlap between the work health and safety legislation and the national heavy vehicle laws
 - Recent prosecutions and lessons learnt
- » Presented by **Paul Thompson**, Special Counsel, Sparke Helmore

Transport Contracts and Liability Issues

- Drafting transport logistics contracts
 - Insurance: Who bears the risks and where does liability transfer?
 - Liability for damage sustained in transit
 - Application of international carriage conventions and their implications
 - Protection of recovery rights, subrogation and limitation of action
- » Presented by **Stuart Hetherington**, Partner, Colin Biggers & Paisley

ATTEND AND EARN

3

MCLE
POINTS

LOOKING FOR A Change of Scenery?



For the first time ever, our popular 10 Points in One Day seminar will be held in Hobart, Tasmania on Friday, 28 February 2014. Why not take the opportunity to get away with your family / colleagues / friends and make this a long weekend?

Tasmania has something for everyone: food and culture (including the iconic MONA), wilderness and wildlife, fascinating history (World Heritage Convict sites) and stunning scenery. With the added incentive of gaining all of your 10 annual CPD requirements* as a tax deductible weekend**, why not make the most of it?

If you haven't visited Tasmania before, you won't be disappointed. If you have, you won't need to think twice!

Visit www.legalwiseseminars.com.au for more information.

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07

143N04

PETER BUTTS PROPERTY AND CONVEYANCING INSIGHTS

WEDNESDAY, 5 MARCH 2014 2.00PM TO 5.15PM \$460

Peter Butt's Property and Conveyancing Hypothetical! An Interactive Exploration of Important Recent Decisions

Do not miss **Peter Butt's** Property and Conveyancing Insights workshop

Join this interactive exploration of important recent cases in property law and conveyancing. **Emeritus Professor Peter Butt** will explore the leading property decisions from the last twelve months or so, and (with the help of audience participation) apply them to the practice of property law and conveyancing.

BOOK EARLY BECAUSE WE ONLY HAVE LIMITED SEATS. THESE WORKSHOPS HAVE BEEN IN HIGH DEMAND, AND THIS MAY BE THE LAST ONE OFFERED.

Peter Butt is Emeritus Professor of Law at the University of Sydney. He holds the degrees of BA, LLB, LLM and LL.D. He is admitted as a lawyer in Australia, and is an honorary member of the Inner Temple (UK).

*Peter specialises in **Land Law** and in Legal Drafting. He has published a number of books on both topics. On land law, he is the author of *Land Law* (now in its 6th edition) and *The Standard Contract for Sale of Land in NSW*. He has also written books on the rule against perpetuities, on native title, and a student casebook on real property. He was until recently a co-editor of *Woodman and Nettle's Torrens System in NSW*. He writes the monthly "Property and Conveyancing" column in the *Australian Law Journal*.*

He has lectured and conducted workshops on topics related to land law and legal drafting in many countries around the world, including Australia, the UK, USA, China, Canada, Malta and Ireland.

"Fantastic year on year"

"Peter Butt delivers his seminars in a way that keeps you included and content is up to date"

"Excellent – always enjoy Peter's presentations"

"This is the best seminar each year!"

ATTEND AND EARN

3

MCLE
POINTS

FAMILY LAW CONFERENCE

THURSDAY, 6 MARCH 2014

9.00AM TO 5.15PM

\$810

Navigating the hurdles of financial matters in family law is made easy by our highly distinguished panel to unpack the tiresome burden of financial complications in family law disputes. Plus earn your mandatory MCLE points in the area of ethics, professional skills and practice management for Family Lawyers.

Family Law Update	\$460
9.00am to 1.15pm	143N07A

» Chair: **The Hon. Ian Coleman SC**, Waratah Chambers, Retired Judge, Appeal Division Family Court of Australia

Post-Separation Financials

- The treatment of post- separation expenses and income
- Add-backs: When will they be made?
- Post-separation “reasonable living expenses”: Is there a difference if they are paid by increasing liabilities rather than decreasing assets?
- » Presented by **Roger Harper**, Barrister, Culwulla Chambers

Splitting Superannuation

- Superannuation split benefits scheme: understanding the financial issues and consequences
- Worked case studies
- Splitting superannuation
 - Key issues for clients to consider
 - How to address client needs after the split
 - Defined benefit Interest and deferred benefit interest
- » Presented by **Sydney Williams QC**, Barrister, Family Law Chambers

Binding Financial Agreements and Commercial Agreements

- Relationship between binding financial agreements and commercial contracts
- The overlay of contract law in family law
- Recent case law, including *Hoult & Hoult* and *Wallace & Stelzner*
- » Presented by **Gillian Eldershaw**, Barrister, Culwulla Chambers

Post-Stanford Issues

- *Stanford v Stanford*: Justice and equity under s79 of the *Family Law Act*
- Case law: application of *Stanford*
- The scope of interim property orders
- » Presented by **Jamie Burreket**, Partner, Broun Abrahams Burreket

Rule 42 Required MCLE Units for Family Lawyers	\$460
2.00pm to 5.15pm	143N07B

» Chair: **Anne-Marie Murphy**, Barrister, Trust Chambers

Professional Skills

Negotiation and Collaboration Skills for Family Lawyers

- Learn to negotiate not compromise
- What does “win-win” really mean and is it what your client wants?
- Preparing yourself and your client for a negotiation or mediation
- How to deal with an unskilled negotiator
- Breaking ‘deadlocks’
- » Presented by **Paul Lewis**, Principal, Robyn Sexton & Associates, Accredited Family Law Specialist

Practice Management & Business Skills

Reviewing Fixed Fees in Family Law

- Alternative fee arrangements for family law customers
- Defining the purpose for fixed fees in family law
- Developing a plan: how fixed fees work
- Calculating a fixed fee
- » Presented by **Maria Monastiriotis**, Practice Group Leader Family Law, Slater & Gordon, Accredited Family Law Specialist

Ethics & Professional Responsibility

Ethical Dilemmas for Family Lawyers

- The dilemmas of full and frank disclosure
- Conflict of interest: knowing when and when not to withdraw
- Drawing the line between legal professional privilege and your obligations to the Court
- Managing solicitor/ client, solicitor/ solicitor, solicitor/ litigant in person, solicitor/ Court relationships
- » Presented by **Sheridan Emerson**, Partner, Pearson Family Lawyers, Accredited Family Law Specialist

Register for the whole day or just one session

“Great day and great information to take away.”
“Excellent, good papers and well-organised!”

ATTEND THE WHOLE DAY AND EARN 7 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

ATTEND AND EARN



DIRECTORS’ DUTIES: IMPLICATIONS OF RECENT DECISIONS

THURSDAY, 6 MARCH 2014

9.00AM TO 1.15PM

\$460

Increasing legal, regulatory and compliance demands are redefining the duties and expectations of company directors. This seminar will help directors juggle shareholders expectations and highlight key developments in regulatory compliance.

» Chair: **Andrew Lind**, Partner, Gadens Lawyers

Business Records as Proof of Knowledge and Admissions of Wrongdoing by a Company: Civil and Criminal Sanction Actions Against Directors and Officers

- Following on from the High Court’s decision in the James Hardie case (*ASIC v Hellicar*)
- Regulators using business records (including minutes) as proof of knowledge in proceedings against directors and officers
- Need for accuracy and appropriate content in business records:
 - An examination of section 69 of the *Evidence Act*
 - A statutory presumption of the accuracy of minutes
 - What the High Court had to say in *James Hardie* about the highly persuasive nature of business minutes
 - Calling evidence to disprove the content of a business document and the potential liability for offences
- Business records as admission of guilt in the prosecution
- » Presented by **Maria Gerace**, Barrister and Paul Coady, Barrister, Maurice Byers Chambers

Heart of Darkness: Company Officers, Bribery and Secret Commissions

- Current issues in avoiding corruption when dealing on an international stage
- *AWB, Securency* and more recent matters
- Practical risk management issues
- » Presented by **David Eliakim**, Partner, King & Wood Mallesons

Recent Developments in Directors and Officers Liability and D&O Insurance

- The *Great Southern* litigation and s6 of the *Law Reform (Miscellaneous Provisions) Act*
- *Chubb Insurance Company of Australia Limited v Moore (2013)* following on from *Bridgecorp*
- Directors duties to creditors in light of the settlement of the *Bell* litigation in September 2013
- Civil proceedings and prosecutions against directors: ASIC in the matter of *Northwest Resources v Craigside Company Ltd*
- Can directors insure against fines and penalties? *Hillman v Ferro Con (SA) Pty Ltd (in liq) and Anor*
- » Presented by **Christopher Smith**, Special Counsel HWL Ebsworth

Minimising Shadow Directorship Risk: Staying in the Shadows and Out of the Limelight

- What is a shadow director?
- Consequences of being a shadow director
- Implications in a distressed environment for financiers and creditors
- Practical ways to mitigate shadow directorships risk
- » Presented by **Mark Currell**, Partner, Herbert Smith Freehills

ATTEND AND EARN



CORPORATE GOVERNANCE FOR COMPANY SECRETARIES

THURSDAY, 6 MARCH 2014

2.00PM TO 5.15PM

\$460

Company Secretaries need to take a proactive role in executing their duties. Stay on top of the proposed changes to corporate governance requirements and advances in your reporting obligations.

» Chair: **Maureen McGrath**, General Counsel, Corporate & Compliance, Westfield

New ASIC Guidelines on Operating and Financial Reviews (OFRs)

- Guidance on preparing an effective OFR that satisfies the requirements of Regulatory Guide 247 effective disclosures in an operation and financial review and section 299A of the *Corporations Act 2001* (Cth)
- Review of practice from the recent reporting season
- » Presented by **Kim Heng**, Partner, KPMG

ASIC Guidelines on OFR’s: The Legal Aspects

- Litigation risk as a result of more forward looking information around strategies, future prospects and risks being included in OFRs
- Use of disclaimers: Can these be used and how effective would they be?
- Developments regarding the inclusion of safe harbour provisions in the *Corporations Act*
- » Presented by **David Ryan**, Partner, DLA Piper

Insider Trading: 50 Shades of Grey

- ASIC’s increased focus on insider trading
- Risks with private briefings with brokers and shareholders
- Misconceptions about material price sensitive information:
 - the drawing of inferences
 - information that is widely known but not “public”
 - when information becomes stale
- The tipping offence: not often prosecuted but still an offence
- Compliance procedures to manage the risk
- » Presented by **James Lonie**, Partner and **Naomi Philp**, Senior Associate, Henry Davis York

Review of the Recent Corporate Governance Principles and Recommendations

- Overview of the draft 3rd edition Corporate Governance Principles and Recommendations
- What are the enhanced obligations to report under Listing Rule 4.10.3
- Changes to the defining characteristics of an independent director and the greater roles of board committees
- Compliance: what you should look out for
- Changes to ASX Listing Rules and Guidance Note 9
- » Presented by **Evie Bruce**, Partner, King & Wood Mallesons

ATTEND AND EARN



143N08

ADVANCED RETAIL AND COMMERCIAL LEASING

TUESDAY, 11 MARCH 2014 9.00PM TO 1.15PM \$460

Designed specifically at an advanced level for leasing and property law professionals, this seminar is ideal for providing in-depth and up to date content in an efficient, 4 hour program. Get up to speed on recent cases, ongoing PPS due diligence issues, review of the Retail Leases Act 1994 and much more.

» Chair: **Robert Schneider**, Partner, HWL Ebsworth

Agreements for Lease and Tax Issues

- Pre-lease agreements and when they are required
- Lease incentives and tax consequences
- Stamp duty on grant/ assignment of leases
- Tax challenges

» Presented by **Sara Hatcher**, Principal, Focus Legal

PPSA and Leasing

- Treatment of fixtures under the *PPS Act*
 - PPS related due-diligence issues in connection with assignments/ sub-leases or when a tenanted property is sold
 - What to expect if a tenant goes into administration
 - Risk involved in disposal of a tenant's "personal property"
- » Presented by **Ben Sewell**, Principal, Sewell and Kettle

Negotiating Insurance and Indemnity Clauses in Leases

- Landlord and tenant insurances: what to include in your lease
 - Examining coverage under a standard policy
 - Identifying who is responsible to insure
 - Case law interpretation
 - Common pitfalls
- » Presented by **Giles Stapleton**, Barrister, Tenth Floor Chambers

Recent New Developments and Cases in Leasing

- Review of the *Retail Leases Act*
 - Recent cases
 - New issues in green leasing
- » Presented by **Andrew Grima**, Partner, Coleman Grieg

143N11

RULE 42: REQUIRED MCLE UNITS FOR PROPERTY LAWYERS

TUESDAY, 11 MARCH 2014 2.00PM TO 5.15PM \$460

This seminar has been specifically tailored for property lawyers to comply with the mandatory requirements. In a convenient half day format, ensure you comply with Rule 42 before the end of the March deadline!

» Chair: **Paul Carroll**, Partner, Carroll and O'Dea Lawyers, Accredited Specialist in Property Law

Ethics & Professional Responsibility

Acting for Both Sides of a Transaction

- Ethical issues involved in acting for the vendor, then for the purchaser
 - Acting for both sides when bank guarantees and mortgage documents are involve
 - What to consider when you are contacted by a client of the other side
- » Presented by **Ian McKnight**, Partner, Grace Lawyers

Professional Skills

Ensuring Your Property Documents Are Understood

- Techniques for clear, effective property documents
 - The unique problems property lawyers face when drafting documents in "plain English"
- » Presented by **Peter Rosier**, Partner, Rosier Partners

Practice Management & Business Skills

Identifying Methodologies for Managing Costs and the Impact on Profitability

- Practice professionalism and profitability
 - Being financially well organised
 - Simple tips for increasing fees and profits
- » Presented by **David Kenney**, Partner, Hall Chadwick

143N09

INTELLECTUAL PROPERTY LAW REVIEW

TUESDAY, 11 MARCH 2014 9.00PM TO 1.15PM \$460

Do you fully understand how to best value and commercialise IP assets? Are you interested in learning how other practitioners are dealing with IP Australia, 12 months on following implementation of 'Raising the Bar'? Do you want to hear an analysis the ALRC recent inquiry into copyright in the digital arena and to learn the risk and rights of brand owners, from domain collision of gTLD's and other issues? If your answers to the above are yes, yes, yes then come share a morning with our group of esteemed IP experts to discuss the above and so much more.

» Chair: **Catherine Logan**, Partner, Hunt & Hunt

'Raising the Bar' and Trade Marks: How it is operating?

- How is IP Australia managing the changes?
- Trade mark oppositions: Are there fewer delays?
- Non-use proceedings: Is it easier?
- Extensions: Are they being granted?
- Review of some recent decisions

» Presented by **Donna Short**, Partner, Henry Davis York

Commercialisation and Transfer of IP Technology

- How to value your IP assets
 - IP licencing and transfer
- » Presented by **Nick Abrahams**, Partner, Norton Rose Fulbright and **Christophe Bergeron**, Director, Deloitte Corporate Finance Valuation

Internet Domain Names: gTLDs Collision and Other Issues

- New gTLDs: Where are we at? What has been withdrawn, delegated, objected to?
 - What are the risks for existing brand owners?
 - Rights protection mechanisms
 - Other strategies for dealing with the new on-line environment
- » Presented by **Lisa Lennon**, Partner, Gilbert + Tobin

The ALRC Inquiry into Copyright and the Digital Economy: A Review of the Proposed Changes

- What has been recommended?
 - What does it mean?
 - What are the implications?
 - What is going to change?
 - Recent copyright case law
- » Presented by **Patrick Fair**, Partner, Baker & McKenzie

143N10

DISCRIMINATION IN THE WORKPLACE AND THE NEW BULLYING REGIME

TUESDAY, 11 MARCH 2014 2.00PM TO 5.15PM \$460

2013 has seen a 10 per cent rise in workplace bullying complaints in NSW. From 1 January 2014, bullying victims will have a new avenue for action as the Fair Work Commission will have the authority to actively investigate complaints of workplace bullying for workers. Hear from the President of the Anti-Discrimination Board of NSW and the Fair Work Commission about this politically active practice area as this seminar examines the implications of this new regime.

» Chair: **Stefan Kerkyasharian AO**, President, Anti-Discrimination Board of NSW

Recent Changes to the Fair Work Act

- The new jurisdiction of the Fair Work Commission
 - The Commission's role
 - How does this fit in with other applications and rights?
 - Who can make an application to the Commission and how?
 - How are these applications being dealt with?
 - The experience to date
- » Presented by Representative of **Fair Work Commission Sydney**

Managing Bullying and Discrimination Claims: Conducting Investigations

- Managing allegations of bullying and/ or discrimination
 - When is an investigation required?
 - Conducting an investigation
 - Prevention is better than cure
 - Is there a role for mediation?
 - Recent cases and the new Fair Work legislation
- » Presented by **Paul Lorraine**, Special Counsel and Team Leader, Harmers Workplace Lawyers

Discrimination and Bullying Complaints

- Choosing the right forum
 - Structuring the complaint
 - Elements to be proved
 - Damages and outcomes
 - Forensic considerations
 - Recent decisions
- » Presented by **Larissa Andelman**, Barrister, 15 Wardell Chambers

Adverse Action

- Have the adverse action floodgates opened?
 - Conduct that is adverse action
 - When will adverse action be unlawful?
 - Minimising the risk of claims
 - Successfully defending adverse action claims
 - Will the Commission deal with them differently to the courts?
 - Key cases & other points of relevance
- » Presented by **Tim Capelin**, Partner, Piper Alderman

"Very informative and good value"

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

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TO TRAVEL TO OUR FACE
TO FACE EVENTS?
Why not attend
as a live web
seminar?

HEAR from the Fairwork Commisioner

ATTEND AND EARN 3 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

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143N13

ESTATE LITIGATION AND ITS CHALLENGES

WEDNESDAY, 12 MARCH 2014 9.00AM TO 1.15PM \$460

» Chair: **Gerard Basha**, Executive Lawyer, Bartier Perry, Accredited Specialist in Wills and Estates Law

Family Provision Claims under *Succession Act*

- Preparation and procedural issues
- Assessing what a family provision claim is worth
- Claims by second spouses and claims by children
- Notional estate
- Release of rights
- Recent developments
- » Presented by **Colin Hodgson**, Barrister, 13 Wentworth Selborne Chambers

Testamentary Incapacity, Undue Influence and the Doctrine of Suspicious Circumstances

- Legal principles applicable to testamentary capacity, testamentary undue influence and the doctrine of suspicious circumstances
- Testamentary undue influence and the way it differs from undue influence in equity
- Responsibilities of a legal practitioner when preparing a will where a client's testamentary capacity is in doubt
- Practice and procedure where the validity of a will is contested by reason of testamentary incapacity, undue influence or suspicious circumstances
- » Presented by **Karin Ottesen**, Barrister, 13th Floor St James' Hall Chambers

Contested Life Interests

- Identifying life interests
- Life interests distinguished from other types of trusts or rights to occupy
- Taxation implications of surrendering life interests
- Life interests and family provision claims
- "Crisp" orders
- » Presented by **Margaret Pringle**, Barrister, Chalfont Chambers

Mediations in Estate Litigation

- Preparation for the mediation
- Managing your client's expectations
- Strategy: What works and what doesn't?
- Role of the mediator
- Formalising a settlement
- » Presented by **Geoffry Underwood**, Barrister, Sixth Floor Selborne Wentworth Chambers

143N14

ESTATE PLANNING: THE ESSENTIALS

WEDNESDAY, 12 MARCH 2014 2.00PM TO 5.15PM \$460

» Chair: **John Maitland**, Partner & Accredited Specialist in Wills and Estates, Teece Hodgson & Ward Solicitors

The Efficacy of Testamentary Trusts

Using testamentary trusts and other protection strategies to protect assets of the beneficiary against:

- Bankruptcy
- Family law claims
- Claims of others
- Testamentary trusts and tax issues:
 - Income tax
 - Capital gains
 - S102 AG Div 6AA ITAA36
- Control of testamentary trusts and mechanisms for passing control
- Choosing the right executor
- Administrative pitfalls
- Case studies
- » Presented by **Michelle Meyer**, Legal Practitioner Director, NextGenLaw

Planning for Foreign Estates and Beneficiaries

- International estate tax and issues having estates in multiple jurisdictions
- Planning issues facing foreign estates and beneficiaries
- Case study and practical family issues
- » Presented by **Raymond Lim**, Senior Counsel, Moisson Legal

Superannuation in Estate Planning

- Tax consequences of payment of superannuation death benefits
- Use of testamentary trusts, especially 'superannuation proceeds trusts'
- Death benefit nominations
- Relevance of reversionary pensions
- Importance and use of powers of attorney
- Passing control of an SMSF on the death of a member
- » Presented by **Chris Balalovski**, Senior Manager, Perpetual

Liability of the Lawyer in Estate Planning Matters

- Protecting yourself against negligence claims
- Recent case examples
- » Presented by **Peter Moran**, Partner, Colin Biggers & Paisley LawCover Panel Solicitor

143N12

MEDICAL NEGLIGENCE ESSENTIALS

WEDNESDAY, 12 MARCH 2014 9.00AM TO 1.15PM \$460

Join this distinguished faculty of medical negligence experts who will take you through the key issues and challenges of medical negligence litigation

» Chair: **Julia Lonergan SC**, 12th Floor Wentworth/ Selbourne Chambers

An Overview of the Current Law

The context: professional negligence law

The content:

- Failure to diagnose
- Failure to treat correctly
- Failure to advise correctly
- Failure to warn
- Surgical negligence

» Presented by **Richard O'Keefe**, Barrister, Maurice Byers Chambers

Duty of Care

- The test of the duty of care owed by a medical practitioner *Rogers v Whitaker*
- Applying the test
- Establishing a breach of the duty of care
- » Presented by **David Hirsch**, Second Floor, Selborne Chambers

Causation Conundrums in Medical Negligence Claims

Determining causation in medical negligence cases is difficult, time-consuming, and fraught with danger for legal practitioners representing plaintiffs and defendants alike. This paper will assist legal practitioners to plot a course through the causation minefield by:

- Providing a methodological basis for considering causation in medical negligence cases
- Summarising some of the recent decisions relevant to causation
- Considering the *Civil Liability Act*
- Discussing some techniques that may be useful when dealing with causation issues
- » Presented by **Hayley Bennett**, Barrister, 12th Floor Wentworth/ Selborne Chambers

Practical Considerations in Medical Negligence Claims from a Plaintiff Lawyer's Perspective

- Case selection
- Client selection
- Trends in medical negligence litigation
- Obtaining documents
- Finding and briefing experts
- Briefing counsel
- Other options for redress
- » Presented by **Anna Walsh**, Principal, Maurice Blackburn

143N15

CURRENT ISSUES IN LIQUOR AND GAMING

WEDNESDAY, 12 MARCH 2014 2.00PM TO 5.15PM \$460

Over the past year, significant changes to regulations, licensing and planning had a big impact in NSW. Our prominent speakers, including the regulators, will analyse the major decisions over the past year in liquor and gaming and equip you with their wealth of knowledge to prepare you and your clients for 2014.

» Chair: **Tony Schwartz**, Partner, Back Schwartz Vaughan

Keynote Address

» Presented by **Michell Brodie**, Chief Executive, Independent Liquor and Gaming Authority

Licensed Premises and the Planning Regime

- Current issues and recent Land and Environment Court cases
- Trial periods and reviewable conditions: Which is better?
- Tips for avoiding court
- » Presented by **Philip Clay SC**, Barrister, Martin Place Chambers

Regulatory Approach: Liquor and Gaming Compliance and Enforcement

- Telegraphing regulatory activity to promote engagement
- Conduct on the margins, managing regulatory risk
- Signalling poor compliance culture and regulatory response
- Approach to exercise of statutory powers
- » Presented by **Paul Newson**, Director Compliance, Office of Liquor Gaming and Racing

Case Law and Legislative Update

- Legislative changes
- Analysis of major decisions made over the past year and the impact on your practice
- Outcomes of the review of the *Liquor Act*
- » Presented by **Tony Hatzis**, Director, Hatzis Cusack Lawyers

SAVE \$110 Register and pay for Estate Litigation and Its Challenges alongside Estate Planning : The Essentials for a total price of \$810

"Great would come back again"
"Excellent as usual"

"Very informative, quality speakers with excellent knowledge in their respective fields"

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1 POINT IN PROFESSIONAL SKILLS

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143N18

SOCIAL MEDIA: MANAGING MISUSE, BRAND HIJACKING AND DEFAMATION

THURSDAY, 13 MARCH 2014 2.00PM TO 5.15PM \$460

Social media offers any business tremendous upside but at the same time, if it is not properly supervised and managed can open up enormous risks. Learn where an organisation can identify the perpetrators of workplace social media misuse and how they can mitigate brand hijacking, defamation and contempt. Spend an afternoon examining how a business can avoid and manage any potential impacts of this growing phenomenon.

» Chair: **Miriam Stiel**, Partner, Allens

Social Media and the Workplace: Managing Misuse

- Misuse of Facebook by employees
- How to deal with disparaging comments, images and intimations about the company
- How to deal with comments and images that are harassing or bullying
- What disciplinary action or tribunal outcomes should follow?
- Identifying the offending parties
- Interpreting the records correctly
- Electronic evidence and social media misuse
- Review of some sample cases
- » Presented by **Sharlene Wellard**, Partner, Piper Alderman and **Nigel Carson**, Partner, KordaMentha

Brand Hijacking in Social Media

- What happens when your brand is hijacked by a third party on social media?
- What you can do to mitigate this risk
- How to police a myriad of social media platforms
- Examples of how things have gone wrong and how to fix up problems
- » Presented by **John Fairbairn**, Partner, Minter Ellison

Social Media, Defamation and Contempt: Bloggers Beware

- When social media comments are deemed defamatory or in contempt
- What can you do when you are defamed?
- Third party testimonials
- Recent decisions
- » Presented by **Peter Karcher**, Partner, ClarkeKann Lawyers

143N17

DECISION MAKING AND REASON WRITING

THURSDAY, 13 MARCH 2014 9.00AM TO 1.15PM \$460

Do you make legal determinations and decisions or write judgments? This seminar is designed to improve your ability to make fair and appropriate decisions and to clearly articulate those decisions with evidence. Take this opportunity to understand legal decision making with the assistance of experienced senior Tribunal members, senior counsel, and administrative law specialists.

» Chair: **Michael Greene**, Partner, Henry Davis York

The Legal Framework of Decision Making

- The administrative law framework
- Merits review and judicial review
- Jurisdictional error and the grounds of judicial review
- » Presented by **Deborah Dinnen**, Barrister, Maurice Byers Chambers

Ensuring Procedural Fairness in the Decision Making Process

- Providing an opportunity to participants to give their side of the story
- Ensuring participants have an opportunity to respond to any adverse material
- Bias and pre-judgment
- How much procedural fairness is enough?
- » Presented by **Jan Redfern PSM**, Senior Member, Administrative Appeals Tribunal (AAT), Deputy President, NSW Guardianship Tribunal; Independent Governance Consultant, Sector Seven Consulting

Rationality in Decision Making

- » Presented by **Tim Hale SC**, Sixth Floor Chambers

Clarity in Written Reasons and Briefing Materials

- The procedure for requesting and providing reasons
- Establishing the authority for the decision making process
- Identifying mandatory, available and impermissible considerations
- Taking “relevant” considerations into account
- The analysis of conflicting evidence
- The structure and style of a statement of reasons
- » Presented by **Peter Taylor SC**, 13th Floor St James Hall Chambers, Senior Member of the Administrative Appeals Tribunal (AAT)

Merits Review of Refugee Determinations

- The role of the hearing in the conduct of reviews
- Parties to the review and their functions
- Natural justice requirements of a hearing
- *The Migration Act* and statutory requirements in the conduct of a review
- » Presented by **Irene O’Connell**, Senior Member, Migration Review Tribunal

“Learnt a lot, very happy to have attended.

An enjoyable and informative seminar – impressive calibre of speakers and chair.

One of the best I have attended”

143N16

BUILDING AND CONSTRUCTION: MANAGING RISKS AND DISPUTES

THURSDAY, 13 MARCH 2014 9.00AM TO 1.15PM \$460

The effects of insolvency events continue to be felt throughout the NSW economy in 2014, and this timely seminar will address the most topical concerns in the construction industry to equip you with the best legal expertise from prominent speakers in the field.

» Chair: **Peter Callaghan SC**, Nigel Bowen Chambers

Use of Indemnity Clauses and Risk in Construction Contracts

- Identifying and allocating risk in construction projects
- Use of indemnities to transfer and allocate risk in construction contracts
- Negotiating indemnities and common issues
- Exclusions from indemnities and consequential loss
- Judicial interpretation and recent cases on indemnity clauses
- The relationship between indemnity clauses and negligence
- » Presented by **Scott Alden**, Partner, DLA Piper

Building and Construction Industry Security of Payment Act 1999 (NSW)

- Requirements for valid payment claims and payment schedules
- Adjudication of payment claims
- Evolving securities payments platform
- » Presented by **Steven Goldstein**, Barrister, Edmund Barton Chambers

Liquidation, PPSA and Construction

- Registration matters: impact on builders
- Protecting security interests for principals and contractors
- Administration and liquidation: the impact on a construction project
- Termination consequences
- Competing entitlement to works and materials; and plant and equipment
- Recent cases
- » Presented by **Scott Laycock**, Partner Gadens Lawyers

Dispute Resolution Options and Procedures

- Enforceability of dispute resolution clauses: some recent surprises
- Dispute resolution options: To litigate or not to litigate?
- Expert determination: panacea or pain
- Interlocutory relief
- Drafting tips
- » Presented by **Andrew Murray**, Special Counsel, Colin Biggers & Paisley

143N19

PROFESSOR COLIN ROBERTS ON INTERNATIONAL ARBITRATION

THURSDAY, 13 MARCH 2014 2.00PM TO 5.15PM \$460

This International Arbitration workshop examines the various rules and conventions to ensure you are armed with the most relevant information in arbitral proceedings and successful dispute resolution.

The workshop will explore all applicable laws, procedure and evidence and illuminate the real issues that could affect yours and your clients' international operations, and is designed for professionals involved in managing international transactions and investments, in-house counsel, negotiators, legal practitioners and analysts.

International Arbitration: Concept and Regulation

- Principles of jurisprudential practices of international arbitration
- Arbitration agreement

Arbitration Tribunal and Jurisdiction of the Arbitral Tribunal

- Procedures of international commercial and investment arbitration
- Applicable laws, procedure and evidence
- Advantages and disadvantages of various choices available

Guide to International Conventions and Rules of International Arbitration

- UNCITRAL Model Law, New York Convention and Washington Convention
- Arbitration award
- Arbitration with State parties
- » Presented by **Professor Colin Roberts**, Principal, Colin Roberts Group and Authorised Emissary for the Multilateral Investment Guarantee Agency (MIGA) – World Bank Group.

Professor Colin Roberts is internationally recognised for his intelligent counsel, dedication and numerous successes in promoting harmonious interstate and commercial relationships. He is a Resources and International Investment Legal Expert, International Commercial and Investment Arbitrator, Accredited International Commercial Mediator, Adjudicator, Expert Determiner and Dispute Board Member, with 40 years of Multi-disciplinary resource industry experience.

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143N20

DRIVING OFFENCES

FRIDAY, 14 MARCH 2014 9.00AM TO 1.15PM \$460

This year, our presenters will be targeting the complex technicalities associated with the most common types of driving offences that make up this important niche of criminal law. With sessions on driving whilst disqualified, other unauthorised driving offences and driving whilst intoxicated, you can be sure you will gain a solid understanding of the most frequent yet extremely dangerous and serious scenarios in driving offences.

» Chair: **Russell Sweet**, Barrister, Frederick Jordan Chambers

Recent Developments in the New Road Traffic Act

- New developments in traffic law
- Changes to discuss
- » Presented by **Michal Mantaj**, Special Counsel, Armstrong Legal, Accredited Specialist in Criminal Law

Expert Evidence in Drink Driving Offences

- Alcohol chemistry and pharmacokinetics
- What is a standard drink?
- Breath analysis
- Back calculations in PCA matters
- » Presented by **Dr Stuart Anderson**, Consultant Forensic Physician, Galbraith Consulting

NSW Parliamentary Inquiry into Driving Whilst Disqualified and Other Unauthorised Driving Offences: Report and Government Response

- Submissions and evidence to the committee
- Analysis of committee report
- Examination of the Government response
- » Presented by **Brett Thomas**, Accredited Specialist Criminal Law, Willis and Bowring

How to Defend a Traffic Matter

- Updates of latest cases
- » Presented by **Peter O'Brien**, Principal, O'Brien Solicitors

143N22

RULE 42 REQUIRED MCLE UNITS FOR CRIMINAL LAWYERS

FRIDAY, 14 MARCH 2014 2.00PM TO 5.15PM \$460

» Chair: **Paul Hayes**, Deputy Director Criminal Law, Legal Aid NSW

Professional Skills

Forensic Procedures and DNA Sampling in the Courts

- Relevance and use of forensic material in a hearing or trial and admissibility
- Contentious issues in DNA evidence
- New developments in technology
- » Presented by **Jae Gerhard**, Forensic Biology Consultant, Managing Director, Independent Forensic Services

Ethics & Professional Responsibility

Impact of the Right to Silence Legislation

- Requirements for disclosure
- Serious concerns and ethical dilemma for solicitors
- Possible conflicts of interests and when you are no longer able to act for a defendant
- » Presented by **Soruban Siva**, Barrister, Frederick Jordan Chambers

Practice Management & Business Skills

Computer Crime Brief

- Working with experts
- How to use computer evidence to establish alibis or guilt
- Child pornography cases
- Data behind the file: When and where downloaded, what were the circumstances of accessing data?
- » Presented by **Glenn Kolomeitz**, Barrister, Silk Chambers and Director, Veritas Intelligence and Investigations

143N21

IN-HOUSE COUNSEL CONFERENCE

FRIDAY, 14 MARCH 2014 9.00AM TO 5.15PM \$810

Keeping costs down and knowing where to source external counsel is just one of the many pressures of in-house counsel. This seminar will give you key legislative updates applicable in your everyday practice that will help you determine when to pull out the red flags and spend, or when can you handle the issue yourself.

In-House Counsel Update	\$460
9.00am to 1.15pm	143N21A

» Chair: **Les Taylor**, Solicitor, Director, Arab Bank Australia Limited and Chairman, Whitehouse Institute of Design and former General Counsel, Commonwealth Bank

Bulletproofing Your Contracts

- Contract drafting: a framework
- Importance of boilerplate clauses
- Understand if enforcement of terms and conditions can damage your business
- » Presented by **Dalvin Chien**, Senior Associate, Lander Rogers, Lecturer Australian National University and former Senior In-House Counsel, Oracle

Insurance Housekeeping: What to Look Out For

- Annual insurance checklist
- Getting the right cover
- Tips and traps
- Ensuring cover is there when you need it
- Uninsurable risks and gaps in cover
- Limitations and liabilities
- » Presented by **Ray Giblett**, Partner, Gadens Lawyers

Tips for Employing Overseas Workers

- Types of visas
- Employer obligations
- Employer/Employee and Department of Immigration expectations
- Breaches, penalties, sanctions and compliance
- » Presented by **Rita Chowdhury**, Partner, Global Employer Services, Deloitte

Measuring and Managing the Value of IP

- The value of IP to corporate Australia
- Application of IP valuation
- Incorporating the legal, technical and market complexities of IP in a valuation
- Case studies showing the benefits of value-based IP management
- » Presented by **Tim Heberden**, IP Valuation Director, Griffith Hack

A Practical Guide to Privacy Law Compliance

- A brief overview of the new national privacy reforms
- Data privacy, security and the cloud
- Cross border data flow
- Practical steps in managing privacy compliance
- » Presented by **Angela Taylor**, Director Legal Services, University of Wollongong

Rule 42 Required MCLE Units for In-House Counsel	\$460
2.00pm to 5.15pm	143N21B

» Chair: **Andrew Clarke**, General Counsel, Origin Energy

Professional Skills

Surviving Investigations and Disputes

- The advantages and disadvantages of in-house counsel carrying out internal investigations
- Situations where in-house counsel are likely to be witnesses
- Planning, managing & resourcing investigations & disputes
- Responding to regulatory raids and seizures
- Managing the document & information quagmire
- » Presented by **Susan Bennett**, Principal, Sibenco Legal & Advisory

Ethics & Professional Responsibility

Conflicts of Interest for In-House Counsel

- Defining a conflict of interest
- The overlap between conflict of interest and confidentiality
- Recognising when a conflict of interest arises
- Managing and resolving a conflict of interest
- » Presented by **Liong Lim**, Senior Legal Counsel, Technology Media and IP Group Corporate Affairs

Practice Management & Business Skills

Alternative Resourcing Options for In-House Counsel

- How to make the most of a limited legal budget
- The modern day alternatives to the typical process of briefing a law firm
- The pros and cons of the alternative resourcing solutions now available
- » Presented by **Michael Anderson**, CEO & Legal Director, Low Cost Legal and former Australian Corporate Lawyer of the Year.

“Very, very helpful. Very good. Excellent.
10/10! Very professional”

“Worthwhile. One of the best I have attended.
Excellent”

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Very good; Impressed, great speakers with good materials and broad subject matter.

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1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

Register for the whole day or just one session

143N23

NCAT, TRIBUNAL PRACTICE AND CHALLENGING DECISIONS

WEDNESDAY, 19 MARCH 2014 9.00AM TO 1.15PM \$460

With the President and Principal registrar of the new NCAT, plus other Tribunal members and truly eminent members of the Bar, explore the new Tribunal, its workings and your part in Administrative law in NSW.

» Chair: **Magistrate Hennessy**, Deputy President, Administrative Decisions Tribunal

Overview & Vision for the New NCAT

» Presented by **His Honour, Robertson Wright**, President NCAT

What You Will Need to Know when Appearing in NCAT

» Presented by **Sian Leathem**, Principal Registrar NCAT

Appeals from NCAT

- What are appealable decisions
 - What is the appropriate appeal court – the Supreme Court, the District Court or another court
 - When is an appeal limited to a question of law or require leave
- » Presented by **Carol Webster SC**, Tenth Floor St James Hall

Anatomy of a Tribunal Proceeding

- Triggers for commencing in a tribunal
 - General procedural overview
 - Questions of admissibility
 - Illustrative case studies
- » Presented by **Brenda Tronson**, Barrister

Tribunal Practice: Inquisitorial or Adversarial

- What are tribunals' inquisitorial functions?
 - What is the extent of a tribunal's duty to inquire?
 - Duty to act according to substantial justice
 - Adducing evidence in the absence of evidentiary rules
 - Recent High Court cases
- » Presented by **Dr Juliet Lucy**, Barrister, Fifth Floor Selborne Chambers; Accredited Mediator

Challenging a Government Decision on the Basis that it is Irrational

- Analysis of *Li* High Court Decision
 - Understanding the broader implications of the decision
 - When can a decision be found irrational
 - How to challenge on the ground of irrationality
 - How far can the court interfere into the administration of the government
- » Presented by **Cameron Jackson**, Barrister, Second Floor Selborne Chambers

Current Ambit of Jurisdictional Error

- Analysis of recent case law
 - Overlap between the various grounds
 - Proper role of the Court
- » Presented by **Kristina Stern SC**, Sixth Floor, Wentworth Chambers

143N25

RULE 42 REQUIRED MCLE UNITS FOR GOVERNMENT LAWYERS

WEDNESDAY, 19 MARCH 2014 2.00PM TO 5.15PM \$460

Gain your compulsory ethics & professional responsibility, professional skills and practice management & business skills points with this seminar tailored for government lawyers.

» Chair: **Clair Hodge**, General Counsel, NSW Police Force

Professional Skills

Public-interest Immunity (PII)

- What is PII and how does it operate?
 - How is PII asserted and contested?
 - The test for PII
 - Types of content that may enliven a PII claim over a document which
 - Is a Cabinet document or reveals Cabinet in confidence matters
 - Contains confidential communications revealing a high level deliberative process of Government
 - Would harm intergovernmental relations
 - Reveals law enforcement methodology and/or the identity of confidential police informants
 - Reveals materials which would be harmful to national security
 - Indicative and/ or leading cases in the area
 - Tips and pitfalls
- » Presented by **Michael Rennie**, Barrister, Frederick Jordan Chambers

Ethics & Professional Responsibility

Guide to Ethical Considerations for Government Lawyers

- Defining good, independent advice
 - Understanding confidentiality
 - Managing conflicts
 - Understanding the principles of being a model litigant
- » Presented by **Marcia Doheny**, General Counsel and Director Legal & Governance, Sydney City Council

Practice Management & Business Skills

Managing Procurement in Government Agencies

- Deciding when to outsource
 - Current legalisation on procurement contracts
 - Due diligence ensuring compliance
- » Presented by **Greg Ross**, Partner, Eakin MacCaffery Cox Lawyers

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

143N24

SHAREHOLDER AGREEMENTS: PREPARATION AND DISPUTES

WEDNESDAY, 19 MARCH 2014 9.00AM TO 1.15PM \$460

Examine the main provisions in a shareholder agreement, the pitfalls and what advisors need to watch out for when guiding clients through the process. Gain insights into the creation, implementation and resolution of disputes arising from shareholder agreements. Ideal if you are finding that shareholder agreements have worked their way into your workload or if you need a solid refresher on the current direction and trends in shareholder agreements.

» Chair: **Jason Sprague**, Special Counsel, Mills Oakley

Preparation of Shareholder Agreements in Practice

- Assessing the needs of your client(s)
 - Taking instructions from multiple parties
 - Balancing interests and complexity
 - Fundamental provisions in a shareholders agreement
 - Decision making: directors v shareholders
 - Optional and sophisticated provisions in a shareholders agreement
 - New shareholders, accession and amendments to the shareholders agreement
- » Presented by **Peter English**, Director, Surry Partners Lawyers

Valuation Challenges and Requirements

- Why use a valuation formula
 - What purpose does a valuation formula serve
 - When would the valuation formula be used
 - Structures for amending valuation formulas for changes in circumstances
 - Getting the valuation formula 'right'
- » Presented by **Dan Taylor**, Director, BDO Australia

Tax Implications of Shareholders' Agreements and Business Succession

- CGT events upon exiting a business and resulting tax obligations
 - Income tax: key components of a shareholders' agreement
 - Business succession/shareholders' agreements related GST issues
 - Stamp duty aspects of entry and exit strategies
- » Presented by **David Kenney**, Partner, Hall Chadwick

Issues in Disputes Between Business Owners

- Common causes of disputes
 - Options available to shareholders when dealing with unfair or improper conduct
 - Instituting proceedings under the "oppressive conduct" provisions of the *Corporations Act*
 - Trusts and the "oppressive conduct" provisions of the *Corporations Act*
 - How do the Courts deal with these disputes?
 - What if there is no oppression? Winding up on the 'just and equitable' ground
- » Presented by **Julian O'Sullivan**, Barrister, Wentworth Selborne Chambers

143N26

BUSINESS SUCCESSION AND STRUCTURING

WEDNESDAY, 19 MARCH 2014 2.00PM TO 5.15PM \$460

Tax and structuring arrangements are the big questions your client will ask when planning for business succession, but lawyers are not just technical advisors but trusted advisors also. Having a complete understanding of the whole business situation is crucial to providing sound advice and achieving the best result for your client. Hear the full gamut of succession issues with guidance from Sydney's experts.

» Chair: **Greg Peach**, Managing Director, m+k Lawyers

Business Succession...But Who To?

- Identifying the right successor and resolving issues such as:
 - No family members to succeed the business
 - Family members don't want to take over the business
 - Disputes over succession
- » Presented by **Clas Einberg**, Partner, Coleman Greig

Structuring Your Clients' Generational Transfer of Business

- Reviewing existing structures and their appropriateness for succession
 - Getting your client transaction ready
 - What to do when businesses aren't ready for sale
 - Strategies to transfer assets held in companies and trusts from one generation to the next
- » Presented by **Simon Della Marta**, Executive Lawyer, Aitken Lawyers

Tax Structuring for Succession Planning

- Capital Gains Tax implications
 - Stamp duty
 - GST issues
 - Ensuring the arrangements are tax effective
- » Presented by **Chris Ardagna**, Director, Shurgott & Noolan

Drafting Buy/ Sell Agreements and Ownership Issues of Insurance

- Self-owned/ trust owned/ superannuation owned insurance
 - Different tax planning consequences: In which circumstances do you get exemption?
 - How to get your client over the line with an insurance funded agreement
 - Alternatives to insurance funded agreements and preparing business for succession
- » Presented by **Andrew Pavuk**, Executive Principal, Pavuk Legal

ATTEND AND EARN

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MCLE POINTS INCLUDE:
1 POINT IN PROFESSIONAL SKILLS

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143N27

COMBINED RULE 42 & REGULATION 176 FOR ALL LAWYERS

THURSDAY, 20 MARCH 2014 9.00AM TO 1.15PM \$460

» Chair: **Cathie Blanchfield**, Managing Partner, Blanchfield Nicholls Family Lawyers

Ethics & Professional Responsibility

Developing an Ethical Culture: Leading from the Top

- Putting the onus of ethics responsibility on the employer as well as the employee
 - Considering the impact of a firm's culture and structure on ethics of an individual employee
 - Building ethical infrastructure: policy, values and behaviour
 - Reducing the risk of unethical behaviour
- » Presented by **Stephen Loosley**, Strategic Counsel, Minter Ellison; Chair, Australian Strategic Policy Institute; Board Member, St James Ethics Centre

Practice Management & Business Skills

Increasing Profitability: Why Should Firms Measure Profitability?

- Why do you measure profit and how is it calculated: by client or practice area?
 - Allocating expenses to lawyers
 - Managing financial reports
 - Revenue and expenses
 - Tips to take back and implement
- » Presented by **Warrick McLean**, General Manager, Coleman Greig Lawyers

Professional Skills

Maximising Communication Effectiveness

- Understanding is the key to being understood
 - Communication is a multi-dimensional process
 - Recognising different styles and preferences
 - Remaining socially and emotionally intelligent
 - Practicing the art of active listening and feedback
- » Presented by **Grant Herbert**, Practice Behaviour Expert, People Builders

Regulation 176

OH&S, Discrimination and EEO & Employment Law

- Equal opportunity obligations
 - The law relating to discrimination and harassment
 - Liability and grievances
 - WH&S in the legal workplace
- » Presented by **Warwick Ryan**, Partner, Swaab Attorneys

143N28

THE NEW PLANNING REGIME IN NSW AND CASE LAW UPDATE

THURSDAY, 20 MARCH 2014 9.00AM TO 1.15PM \$460

You will discuss the new reforms being proposed, and be provided with a clear understanding of the government's plan regarding environmental protection laws. Attend this seminar to receive an update on the most important Land & Environment court decisions while gaining valuable insight into the likely future shape of the proposed system and its implications as it sets out to completely revolutionise planning and environmental law in NSW. This seminar is an absolute must for all practicing in this area!

» Chair: **Peter McEwen SC**, Barrister, Martin Place Chambers, former Acting Judge of the Land and Environment Court

The New Planning System for NSW

- Recent reforms and changes in strategic planning
 - Understanding the new planning system: What is proposed?
 - Key issues to consider under the reforms
- » Presented by **Craig Tidemann**, Special Counsel, Thomsons Lawyers

Infrastructure, Major Projects, and Developments by Public Authorities in the New Planning System

- State significant development and state infrastructure development
 - Development by public authorities
 - Infrastructure funding and other contributions
- » Presented by **Gavin Shapiro**, Senior Associate, Henry Davis York

Flexibility in Applying Development Controls

- How the new (March 2013) regime for development control plans are working
 - Update on development standards and 'clause 4.6' variations
 - The likely direction under the new planning legislation
- » Presented by **Aaron Gadiel**, Director, Gadens Lawyers

Case Law Update

Summary of the most significant Land & Environment Court and Court of Appeal Decisions in the preceding 12 months

» Presented by **Mark Bonanno**, Special Counsel, Lindsay Taylor Lawyers, Accredited Specialist Property Law

143N29

FOREIGN INVESTMENT: LEGAL ISSUES AND TRENDS

THURSDAY, 20 MARCH 2014 2.00PM TO 5.15PM \$460

Regulation of foreign investment in Australia has become increasingly contentious, and proposed reforms are underway. For those advising in this area, this seminar provides an essential understanding of current developments, along with practical advice on issues with foreign investment from different countries and different industries. Attend our seminar to get an in-depth examination of the legislative environment relating to foreign investment and find out what changes may be about to take place. Don't miss this essential update!

» Chair: **James Philips**, Partner, Minter Ellison

FIRB Policy Changes

- Where are we at? Direction of the Abbott Government
 - Outcome of the Senate inquiry
 - Land registries
- » Presented by **Deborah Johns**, Partner, Gilbert & Tobin

Foreign Investment, Competition Law and the Public Interest: If It's Good for Competition, It's Good for the Country, Right?

- If an investment is pro-competitive and good for Australian competition policy, then why does it somehow not always equate to the public interest for FIRB purposes?
- » Presented by **John Kettle**, Partner, McCullough Robertson

Industry Sector Review and Current Issues

- Agriculture
 - Energy and resources
 - Property and infrastructure
- » Presented by **Gregory Golding**, Partner, King & Wood Mallesons

Comparative Analysis of the Steps of Receiving Investment from 3 Countries

- China
 - Japan
 - Korea
 - How it practically affects your contracts; conditions and precedents
- » Presented by **Byron Koster**, Partner, Johnson Winter & Slattery

143N30

BANKRUPTCY IN PRACTICE: A REVIEW

THURSDAY, 20 MARCH 2014 2.00PM TO 5.15PM \$460

We know that there are some hidden procedural problems in bankruptcy practice that unless mastered can prove time consuming and problematic for even the most experienced practitioner. Our expert speaker will provide some tips to some common and not so common procedural problems. Get an insight into a Trustee's position post bankruptcy and be updated on the impact of PPSA on Bankruptcy. For both the experienced and inexperienced bankruptcy practitioner, this is one seminar that you should consider attending.

» Chair: **Brian Skinner**, Barrister, 8th Floor Windeyer Chambers

Decisions Leading to Bankruptcy and Procedural Tips for the Unwary

- When to decide to make somebody bankrupt and why? Considering the options available: matters to investigate before commencing proceedings
 - Preferential payment trap: *s122 Bankruptcy Act*
 - Relation back period and disposal of property
 - Negotiation: 3rd party payments
 - Part X Arrangements
 - Where the applications fail?
 - Rectifying the mistake
- » Presented by **Sally Nash**, Principal Solicitor, Sally Nash & Co

Post-Bankruptcy: Understanding the Trustee's Position

- Brief overview of the most common issues in bankruptcy, including dealing with the family home
 - Bringing and defending claims in respect of voidable transactions
 - Property owned by the bankrupt's spouse: issues that arise
 - Claiming back voidable transactions: Section 121 or 122
 - Funding of proceedings brought by a Trustee
- » Presented by **Shabnam Amirbeaggi**, Official Liquidator and Bankruptcy Trustee, Managing Partner, Crouch Amirbeaggi

Effects of PPSA on Bankruptcy

- Effect of unregistered interest
 - Impact of Section 267A
 - Priorities and taking free
 - Enforcement and consumer credit
 - Litigation and dispute resolution
- » Presented by **Nicholas Mirzai**, Barrister, Banco Chambers

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

"I enjoyed the session and found it beneficial"

MCLE POINTS INCLUDE:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS
1 POINT IN REGULATION 176: OH&S, DISCRIMINATION AND EEO & EMPLOYMENT LAW

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143N31

PPSA: POST TRANSITION

FRIDAY, 21 MARCH 2014 9.00AM TO 1.15PM \$460

The impact of PPSA on many areas of the law has been unforeseen for many. Ensure you are prepared for likely priorities disputes, tricky transactions, and have a plan for the worst case scenario.

» Chair: **Ryan Eagle**, Partner, Ferrier Hodgson

A Refresher on Searches and Registrations under the *Personal Property Securities Act*

- Timing of registrations
- Effective and defective registrations
- Effective searching of security interests

» Presented by **Maria Townsend**, Partner, Hunt & Hunt Lawyers

Determining the Priority of Competing Security Interests and their Value on Enforcement

- Factors relevant to the decision to register
- Search results and priorities
- Additional information needed to determine priorities
- Limits on amounts recoverable and other practical considerations for enforcement

» Presented by **Karen Fairbairn**, Special Counsel, HWL Ebsworth

Analysis of Transactions

- Procedures and processes when assessing security interests in an insolvency scenario
- Relevance of contractual rights such as step in rights
- Issues arising as part of a sale of business and assets
- Releases of collateral

» Presented by **Emanuel Poulos**, Partner, Ashurst

Rectification Plan: Registering Your Security Interests After the Transition Period

- Consequences of registering delayed interests and consequences of failing to register a security interest
- Possible priority disputes between pre-registered and just registered security interest
- Strategies to avoid or minimise risk of loss of priority
- Compliance with the *PPSA* including pre-registration, contracting out and post registration requirements
- *PPSA* compliance programs including monitoring the security interests of grantors

» Presented by **Nino Di Bartolomeo**, Partner, Norton Rose Fulbright

143N33

AUSTRALIAN CONSUMER LAW: A BUSY TIME FOR LAWYERS

FRIDAY, 21 MARCH 2014 2.00PM TO 5.15PM \$460

In the past year the ACCC has actively enforced consumer protection laws and proactively communicated with business to ensure they know about their obligations. The resulting increase in determinations by the ACCC and decisions by the courts have provided clarification of the laws. Attend this seminar to obtain current and timely information.

» Chair: **Christopher Hogeikiss SC**, Fifth Floor Selborne Chambers

A Guide to ACCC's Enforcement Action in 2014

- ACCC's enforcement and compliance policy
- Enforcement and compliance options and available remedies
- ACCC's recent enforcement action

» Presented by **Grant Elliott**, Director - Enforcement Operations - NSW, Australian Competition & Consumer Commission

Navigating the Minefield of Statutory Guarantees and Contractual Warranties

- Scope of the obligations
- Liability risk management for suppliers and manufacturers
- Managing B2B transactions caught by the guarantees

» Presented by **Hannah Marshall**, Senior Associate, Marque Lawyers

Update on Developments in Unconscionable Conduct and Unfair Contracts

- Implication of the decision in *ACCC v Lux* on unconscionable conduct in business/consumer and business to business arrangements
- *ACCC v Bytecard*: Is the ACCC taking a more prosecutorial approach to unfair contract terms?
- Root and branch review of the *Competition and Consumer Act*: implications for the ACL, particularly unconscionability and unfair contract terms

» Presented by **Ayman Guirguis**, Partner, Corrs Chambers Westgarth

**NO TIME
TO TRAVEL TO OUR
FACE TO FACE EVENTS?**
Why not attend
as a live web
seminar?

143N32

COMMERCIAL LITIGATION PRACTICE UPDATE

FRIDAY, 21 MARCH 2014 9.00AM TO 1.15PM \$460

Spend a morning with the Honourable Justice James Stevenson and our esteemed panel of speakers to better know how to avoid common pitfalls and traps for practitioners working in the Commercial List, where pleadings keep failing for inadequacy, waiver of privilege with your expert reports and witness statements and the latest on proportionate liability.

» Chair: **Robert Ellicott QC**, Barrister, 16 Wardell Chambers

Life in the Commercial List: A View From The Bench

Review some of the common pitfalls and traps for practitioners to be aware of when managing matters in the Commercial List.

» Presented by the **The Hon. Justice Stevenson**, Supreme Court of NSW

Where Pleadings Fail for Inadequacy

- Pleading relevant material facts and not the evidence
- Role of particulars
- Common mistakes
- Avoiding pleadings being struck out

» Presented by **Michael O'Meara**, Barrister, 6th Floor Selborne Chambers

Privilege Update: Expert Reports and Witness Statements

- Practical tips for avoiding waiver of privilege
- Final vs. draft reports and statements
- Partial and inadvertent disclosure
- Recent case update

» Presented by **Angela Pearsall**, Partner, Ashurst

Expanded Proportionate Liability Defences Post High Court Decision in *Hunt & Hunt*

- Expanded fundamental principles post High Court decision in *Hunt & Hunt v Mitchell Morgan Nominees*
- Apportionable claims and concurrent wrongdoers
- Pleading and joinder issues
- Settlement issues
- Costs issues

» Presented by **Andrea Martignoni**, Partner, Allens

143N34

SUCCESSFUL ADVOCACY: INSIGHTS FROM THE BENCH AND THE BAR

FRIDAY, 21 MARCH 2014 2.00PM TO 5.15PM \$460

Advocacy training often means you hear the same message time and time again. This seminar aims to deliver something different. Spend an afternoon learning from the Honourable Justice Julie Ward and our esteem speaking panel from the bar the keys to successful advocacy.

» Chair: **Daniel Feller SC**, Barrister, St James Hall Chambers

Keys to Successful Advocacy

- Identify the real issues
- Decide your case theory
- Consider necessary evidence
- Research relevant law
- Develop and present persuasive arguments

» Presented by **Campbell Bridge SC**, Barrister, 7th Floor Selborne Chambers

Effective Advocacy for Successful Interlocutory Applications

- Preparation
- What does the court require?
- Drafting the correct questions: defining the scope
- Preparing to avoid potential arguments from the other side
- Presentation: How best to meet any objection to your application

» Presented by **Christopher Freeman**, Barrister, Culwulla Chambers

An Insight from the Bench on Oral and Written Advocacy

- The impact of oral and written advocacy
- Expectations of advocates
- Responding to the bench

» Presented by **The Hon. Justice Julie Ward**, Judge of Appeal, Supreme Court of NSW

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1 POINT IN PROFESSIONAL SKILLS

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ATTEND AND EARN 3 MCLE POINTS INCLUDING:
1 POINT IN PROFESSIONAL SKILLS

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 TO SAVE \$100

9TH ANNUAL WATER SYMPOSIUM

**Achieve Flexible and Cost Effective Water Management
Through Understanding Australia's Water Priorities for 2014**

**THURSDAY 27 FEBRUARY 2014
L'AQUA, COCKLE BAY WHARF, SYDNEY**

SPEAKERS INCLUDE

JOHN THWAITES - Chair, ClimateWorks Australia and former Victorian Premier and Water Minister

ROB FREEMAN - Commissioner, National Water Commission, Former CEO, Murray Darling Basin Authority

NICK O'KANE - Director of Water Trading and Monitoring, Australian Competition & Consumer Commission

ROBERT O'NEILL - Director of Water Policy and Planning, NSW Office of Water

JONATHAN MCKEOWN - CEO, Australian Water Association

GRAHAM HAWKE - Deputy Director of Environment and Research, Bureau of Meteorology

MARTIN VAN BUEREN - van Bueren Economics

TOM ROONEY - CEO and Co-founder, Waterfind

RANDALL COX - General Manager, Office of Groundwater Impact Assessment

CRAIG SIMMONS - Flinders University and National Centre for Groundwater Research and Training

JAMES FREARSON LEA - Kain Corporate + Commercial Lawyers

143N35

SATURDAY MCLE DAY

SATURDAY, 22 MARCH 2014

7.30AM TO 6.30PM

\$875

Left your CPD points to the last minute? Too busy during the working week? Our Saturday MCLE Day includes topical and timely legal updates and the core areas of practice management and business skills, professional skills as well as ethics and professional conduct plus your Reg 176 requirements. Attend the full day to earn 10 MCLE points or just choose the sessions that suit your needs

Session 1: Family, Wills and Property Law **\$460**
7.30am to 10.30am **143N35A**

» Chair: **Alun Hill**, Barrister, 9th Floor Chalfont Chambers

Family Law Developments

- The current state of the law relating to financial agreements, particularly pre-nuptial agreements
 - How certain can a party who enters into a financial agreement be that it will exclude any future claims?
 - What are the risks for a practitioner who advises a party entering into an agreement?
 - In the end, is it all worth it?
- » Presented by **Richard Maurice**, Barrister, Edmund Barton Chambers

Wills Disputes: Where There's a Will, There's a Relative

- *Family Provision Act*: making claims
- » Presented by **John Armfield**, Barrister, 2nd Floor Wentworth Chambers

Property Law Update Disputes

- Legislative changes
 - Changes to statutory charges
 - Cases on interpreting clauses in the contracts
- » Presented by **Mark Bonanno**, Special Counsel, Lindsay Taylor Lawyers

Session 2: Civil Litigation, Employment Disputes and Competition Update **\$460**
10.45am to 1.45pm **143N35B**

» Chair: **David Eardley**, Barrister, Edmund Burton Chambers

Litigation Practice: Recent Developments

- Penalties
 - Class actions
 - Proportionate liability
 - Implications of the High Court judgment: *Andrews vs. ANZ*
- » Presented by **David Steirn**, Barrister, 8 Wentworth Chambers

Current Issues in Employment Disputes

- » Presented by **Chris McArdle**, Principal, McArdle Law

Australian Competition Law

- Unconscionable conduct expanded?
 - Misleading conduct narrowed?
 - ACCC enforcement for misuse of market power and cartels
 - Practical implications for business
- » Presented by **Ian Wylie**, Barrister, Blackstone Chambers

Session 3: Rule 42 and Regulation 176 **\$460**
2.15am to 6.30pm **143N35C**

» Chair: **Alan McMurran**, Partner, Diamond Conway

Practice Management & Business Skills

Building Your Business with Mediation and Collaborative Problem Solving

- How adversarialism hurts your business
 - What your clients want and why
 - Meeting your clients' needs
 - Collaborative problem solving a way of doing business or a trick and how to know the difference?
- » Presented by **Steve Lancken**, Accredited Mediator and Dispute Resolution Specialist, Negocio Resolutions

Professional Skills

Communicate More Effectively by Understanding Others' Communication Styles

- Understand your own, and others, interpersonal styles, to achieve more effective communication
 - Build rapport quickly and easily with others by responding appropriately to their communication style
 - Establish better relationships with both your team and clients
 - Diffusing difficult situations or personality clashes
- » Presented by **Judeth Wilson**, Upfront Communications

Ethics & Professional Responsibility

Life Beyond Practice: Professional Misconduct, Unsatisfactory Professional Conduct

How far does life outside of work intersect with whether or not you are a "fit and proper person to engage in legal practice?" This presentation will discuss:

- Party drugs, legal practitioner and professional misconduct
 - Relations with clients: how close is too close
 - Private correspondence; the pitfalls of using your letterhead
 - Problems with emails
 - The social media
 - Media appearances
- » Presented by **Jeremy Morris**, Barrister, 13th Floor, St James Hall

Regulation 176

OH&S, Discrimination and EEO & Employment Law

- Equal opportunity obligations
 - The laws relating to discrimination and harassment
 - Workplace health and safety law
- » Presented by **Chris McArdle**, Principal, McArdle Law

Register for the whole day or just one session

ATTEND THE WHOLE DAY AND EARN 10 MCLE POINTS INCLUDING:
 1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
 1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
 1 POINT IN PROFESSIONAL SKILLS
 1 POINT IN REGULATION 176: OH&S, DISCRIMINATION AND EEO & EMPLOYMENT LAW

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POINTS

143N36

PRACTICAL SOLUTIONS TO
CONVEYANCING PROBLEMS

TUESDAY, 25 MARCH 2014 9.00AM TO 1.15PM \$460

During this practical half day seminar, our presenters address some of the most frequent yet still thorny problems that emerge in the conveyancing process. Four highly regarded property law specialists will lead you through the most efficient routes through the legal risks and obligations for vendors and purchasers.

» Chair: **Mary-Lynne Taylor**, Consultant, Bartier Perry

Formation of Land Contracts: Getting the Contract Right

- Execution/ signing
 - Special conditions
 - Legally binding obligations
 - Key risks for vendors and purchasers
 - Common mistakes and consequences of contract drafting
- » Presented by **Richard Harvey**, Principal, Richard Harvey and Associates

Time and Remedies

- What are your time obligations?
 - Notices to complete
 - Notices to comply
 - Remedies
 - Specific performance
 - Forfeiture of deposits
 - Forfeiture of interest
 - Relief against performance
 - Damages
- » Presented by **Madeleine Perrignon**, Partner, Turks Legal

Misleading and Deceptive Conduct in Conveyancing Procedures

- Misleading and deceptive conduct in contracts for the sale of land
 - Recent case law developments
- » Presented by **Stephen Climpson**, Barrister, Wentworth Chambers

Pre and Post Settlement: Avoiding Common Errors

- Pre and post settlement procedures
 - Termination and repudiation
 - Calculating settlement figures
 - GST issues: handling a dispute over GST
- » Presented by **Ian McKnight**, Partner, Grace Lawyers

“Enjoyable. Easy to follow format. Sections broken up well”

“Very informative, speakers very knowledgeable and clear with their discussions.”

“Practical and informative.”

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143N37

LEGAL ISSUES IN THE
NOT-FOR-PROFIT SECTOR

TUESDAY, 25 MARCH 2014 2.00PM TO 5.15PM \$460

As the new Charities Act comes into force, our eminent speakers will unravel what it means for charities, the impact on the not-for-profit sector, and general governance standards. Attend this seminar to understand the impact of the reforms.

» Chair: **Murray Baird**, Assistant Commissioner (General Counsel), Australian Charities and Not-for-profit Commission

Keynote Address What's Happening with Charities? The First Annual Report Card

» Presented by **Murray Baird**, Assistant Commissioner (General Counsel), Australian Charities and Not-for-profit Commission

The New Statutory Definition of Charity as of 2014

- Heads of charitable purpose: What has changed and how does it impact different organisations?
 - Incidentals: tidying up the problem areas for charities
- » Presented by **Bill d'Apice**, Partner, Makinson d'Apice

Governance and Liability in the Not-for-Profit Sector

- Liabilities of directors and officers in the not-for-profit sector
 - What do the government changes mean?
 - Financial reporting obligations: relevance of ATO
 - Compliance and risk management
- » Presented by **Anne Robinson**, Principal, Prolegis Lawyers

Use of Social Media in the Not-For-Profit Sector: Obligations and Risks

- Defamation
 - Misleading and deceptive conduct
 - Charitable fundraising
- » Presented by **Darren Fittler**, Lawyer, and **Peter Leonard**, Partner, Gilbert + Tobin Lawyers

“Well selected relevant topics.”

“Enjoyable and interesting.”

ATTEND AND EARN

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143N38

WORKPLACE LAW CONFERENCE

TUESDAY, 25 MARCH 2014 9.00AM TO 5.15PM \$810

There is a range of employment legislation that affects workplaces across Australia. These seminars will cover the essential topics and offer practical and valuable insights into recent legal transformations and obligations that are taking place in the realm of employment law in Australia today, while providing practical tips on policies and contractual agreements that can keep consultancies away from the courts.

Employment Relations and the Law	\$460
9.00am to 1.15pm	143N38A

» Chair: **Judith Healy**, Partner, JH Law

Duty of Care in the Workplace

- Decision making powers and obligations
 - Work health and safety obligations
 - Safety duty to your employees and others
 - Workers non-compliance with their safety duty
 - Independent contractors' obligations
 - Employment implications: To terminate or not?
 - Which carries the greater risk?
 - What decision will you make?
- » Presented by **Greg McCann**, Partner, Colin Biggers & Paisley

Implied Terms in Employment Contracts: Mutual Trust and Confidence

- Mutual trust and confidence following *Commonwealth Bank of Australia v Barker*
 - Avoiding a claim arising from an alleged breach of the implied term
 - Workplace policies and enforceability under the employment contract: dangers, tips and traps
 - Managing the risk of breach of contract claims
- » Presented by **James Mattson**, Partner, Bartier Perry, Accredited Specialist in Employment & Industrial Law

Privacy in the Workplace

- Effect of the *Privacy Amendment (Enhancing Privacy Protection) Act 2012* in the workplace
 - Handling privacy from an industrial relations perspective
 - Drugs and alcohol testing
 - Global positioning and other tracking devices
 - Information relating to health
 - Potential infringements of privacy in the workplace
 - Monitoring internet use and emails
 - Telephone and video monitoring
 - Finger scanning and other employee verification
 - Implementing a privacy strategy
 - Managing complaints relating to privacy
- » Presented by **Errol Price**, Legal Director, Symmetra

Health and (Dis)ability at Work

- Legal obligations for health and disability in the workplace and how they interact
 - Workplace stress and psychological injury claims
 - Dismissing an ill or injured employee
 - Case studies
- » Presented by **Elizabeth Devine**, Principal, Devine Law

Register for the whole day or just one session

Rule 42 Required MCLE Units for Workplace Lawyers	\$460
2.00pm to 5.15pm	143N38B

» Chair: **Brian Williamson**, Director, Williamson Legal

Professional Skills

Effective Management of Workplace Conflict

- How to identify the best method of workplace conflict resolution
 - A systemic approach to resolution of workplace conflicts
 - The art and science of facilitation, mediation and conciliation
 - Principled negotiation
- » Presented by **Elizabeth Devine**, Principal, Devine Law

Practice Management & Business Skills

Creating an Effective Social Media Policy

- Different forms of social media and networking
 - How to draft a policy
 - Practical tips
- » Presented by **Nichola Constant**, Director, People + Culture Strategies

Ethics & Professional Responsibility

Ethical Issues for Workplace Lawyers

- Common dilemmas
 - Duty of confidentiality
 - Conflicts of Interest
 - Ethical obligations of disclosure to the court
 - Ethics to the tribunal when opposed by a non-lawyer
- » Presented by **Amanda Harvey**, Consultant, Coleman Greig

“A great way to get up to speed/ consolidate”

“I have been to many of these seminars and this is by far the most interesting. Thank you”

ATTEND THE WHOLE DAY AND EARN 7 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

ATTEND AND EARN

7

MCLE
POINTS

143N39

BUSINESS SALE TRANSACTIONS:
ADVANCED PRACTICE

WEDNESDAY, 26 MARCH 2014 9.00AM TO 1.15PM \$460

» Chair: **John Ridgway**, Managing Principal, Rockwell Olivier

Preparing a Business for Sale: Risk Issues

- Common mistakes to avoid
 - Personal liability issues for directors/ offices and in-house counsel in a sale
 - How to properly manage vendor due diligence
 - Continuous disclosure issues
 - Transitional issues
 - Post-completion relationships
- » Presented by **James Halliday**, Partner, Baker & McKenzie

PPSA in Commercial Transactions

- Release and undertaking
 - Timing issues
 - Settlement issues
 - What if the PPS register is incorrect?
 - Prior registration
 - Description of collateral
- » Presented by **Leigh Adams**, Principal, Leigh Adams Lawyers; Accredited Specialist Business Law

Leasing Issues in Sale and Purchase of Businesses

- Section 62 obligations
 - Dealing with property that comes with the sale of a business
 - Disclosure obligations
 - Challenges in assignment and transfer of leases
- » Presented by **Catherine Hallgath**, Partner, Mills Oakley, Accredited Specialist Property Law

Employment Law Issues in Sale of Business

- Vendor restraints of trade
 - Employee transfers and disputes on transfer
 - Current cases
- » Presented by **Brian Williamson**, Managing Director, Williamson Legal, Accredited Specialist Industrial Relations Employment Law

Recent Disputes and Dispute Resolution

- Where do disputes arise? What goes wrong?
 - Recent case law examples and common threads
 - Negotiation and 'best endeavours' to avoid disputes
 - How can lawyers best assist early dispute resolution, containment of costs and preservation of important commercial relationships?
- » Presented by **Chris Whitelaw**, Barrister and Mediator, Commercial Disputes Management Centre

143N40

FRANCHISE LAW: CODE COMPLIANCE
AND CURRENT ISSUES

WEDNESDAY, 26 MARCH 2014 2.00PM TO 5.15PM \$460

» Chair: **Rebecca Mohr**, Partner, HWL Ebsworth

Ensuring Compliance with Changes to the Franchising Code

- What has changed?
 - Penalties
 - ACCC enforcement
 - Good faith: What is the current position of good faith and how will it affect renewals and transfers?
 - Renewals and termination
- » Presented by **Sean O'Donnell**, Partner, Thomsons Lawyers

Disclosure Obligations under the Franchising Code

- The Franchising Code imposes extensive disclosure obligations on franchisors. Some of these obligations are unclear making compliance difficult. Around a third of the recommendations coming out of the Wein review of the Code related to disclosure and both clarify and complicate the existing disclosure requirements.
- Main issues with the disclosure obligations under the Code
 - Effect of the latest round of amendments to the Code
- » Presented by **Penny Ward**, Partner and **Jonathan Flintoft**, Senior Associate, Baker & McKenzie

The Online World: Legal Issues for Franchising

- Competition issues between franchisor and franchisee
 - Updating and amending franchise agreements with new developments
 - IP issues:
 - Protecting a franchise business from IP Infringements
 - Restraints of trade and confidential information
 - Legal traps in social media
- » Presented by **Steven Clare**, Managing Partner, Think Franchise & Commercial Lawyers

Leasing and Licensing Issues

- Franchises and leases: complications that arise when the lease is held by a franchisor or by a franchisee
 - Negotiating best terms with the landlord
 - What to use: licence vs. sub-lease vs. step in rights
 - Other important issues to consider:
 - Service of notices
 - Effect of franchise termination and assignment
 - Provisions of insurances and security
 - Signage, refurbishment and relocations
 - Incentives and fit-out contributions
- » Presented by **Corinne Attard**, Partner, Holman Webb

143N41

PERSONAL INJURY CONFERENCE

WEDNESDAY, 26 MARCH 2014 9.00AM TO 5.15PM \$810

Keeping up to date with recent developments and being able to assess and manage a claim is crucial to your success as a personal injury lawyer. The information included in this one day conference will assist you to improve your practice while giving you the opportunity to undertake the mandatory training under Rule 42 in ethics, professional skills and practice management. Attend one or both sessions.

Session 1: Personal Injury Roundup	\$460
9.00am to 1.15pm	143N41A

» Chair: **Kevin Connor SC**, Maurice Byers Chambers

Occupier's Liability Claims in 2014

- A practical analysis of an essential area with *Civil Liability Act* commentary as it applies to occupiers' liability
- » Presented by **Ian Newbrun**, Barrister, William Deane Chambers

Recent Developments in Motor Accident Law

- A year in review of motor accident cases
 - Current issues in claims assessments
 - A year in review of essential motor accidents cases
- » Presented by **Jnana Gumbert**, Barrister, Sir Owen Dixon Chambers

The Injured Worker and the Gateway to a Claim at Common Law

- How to establish 15% of the most extreme case s16 *Civil Liability Act*
 - How the medical practitioner makes the assessment
 - What the recent cases tell us
- » Presented by **Raphael Perla**, Barrister, Thirteenth Floor Selborne Wentworth Chambers

Liability to and for Children

- Examination of claims against institutions arising from physical, sexual, or emotional abuse of children by employees, volunteers or other adults on the premises
 - Common challenges in historical abuse claims including indemnity issues, limitation defences, evidentiary issues and reserving challenges
 - Examination of claims against institutions arising from bullying or abuse of children by other children
 - Tensions between insurers and insured
- » Presented by **Craig Tanner**, Barrister, Denman Chambers

Implications of the New Anti-Bullying Amendments to the Fair Work Act for Workers Compensation Claims

- » Presented by **Roshana May**, Practice Group Leader, Slater & Gordon

Rule 42 Required MCLE Units for Personal Injury Lawyers	\$460
2.00pm to 5.15pm	143N41B

» Chair: **Barry Toomey QC**, Jack Shand Chambers

Professional Skills

Assessing Economic Loss of the Self Employed Plaintiff

- What is the law relating to partnership losses?
 - Issues to consider when the plaintiff conducting a business with a spouse such as income splitting
 - Unravelling the corporate structure and tax planning
 - Quantifying loss of earning capacity
- » Presented by **Arnold Shields**, Partner, Dolman Bateman

Practice Management & Business Skills

Effect of the Legal Profession Act on Assessment of Party/Party Costs in Personal Injury Costs Disputes

- Understanding the way to record time spent in a personal injury matter
 - Identifying the kinds of entries that attract attention in a costs assessment or costs audit and how to respond to challenges
 - Ascertaining how to apportion costs when acting for more than one client
 - Resolving costs disputes without resorting to the assessment procedure
- » Presented by **Suzanne Ward**, Director, Pattison Hardman - The Legal Costing Company

Ethics & Professional Responsibility

Ethical Considerations for the Personal Injury Lawyer

- When a client's instructions pose an ethical dilemma
 - The ethics of dealing with a witness and preparing witness statements
 - Ethical considerations when representing mentally ill and intellectually disabled clients
 - Solicitors' obligations when making allegations of fraud
 - Situations where a conflict of interest arises
- » Presented by **Rob Taylor**, Barrister, Jack Shand Chambers

SAVE \$110 Register and pay for Business Sale Transactions: Advanced Practice alongside Franchise Law: Code Compliance and Current Issues for a total price of \$810

Register for the whole day or just one session

ATTEND AND EARN

4

MCLE
POINTS

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ATTEND THE WHOLE DAY AND EARN 7 MCLE POINTS INCLUDING:
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1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

143N42

COMMERCIAL LITIGATION ESSENTIALS

THURSDAY, 27 MARCH 2014 9.00AM TO 1.15PM \$460

Whether you are new to litigation, or simply looking for a refresher on the essential skills, don't miss this practical seminar! Hear from the experts on the key areas that you need to understand in your litigation practice.

» Chair: **Nicolette Bearup**, Barrister, Ninth Floor Selborne Chambers

Importance of Identifying the Key Issues and Case Theory

- How to get a clear statement of facts from your client
- Defining the issues
- Establishing a case theory
- Understanding what is the real cause of action
- Pleading: why you don't have to plead everything

» Presented by **Bill Washington**, Barrister, 11th Floor Garfield Barwick Chambers

Affidavits That Support Your Cause of Action

- Drafting admissible affidavits: common problems to avoid
- Attention to precise language as a tool to drafting persuasive evidence
- Drafting tips to help avoid admissibility problems with:
 - Opinion
 - Relevance
 - Hearsay

» Presented by **Christopher Wood**, Barrister, Thirteenth Floor Selborne/Wentworth Chambers

Expert Evidence That is Admissible and Persuasive

- Identifying the need for expert evidence
 - Selecting the expert
 - Instructing an expert
 - Expert reports
 - Ensuring that the report is admissible
 - Waiver of privilege around expert communications
 - Experts in trial
- » Presented by **Hugh Paynter**, Partner, Herbert Smith Freehills

Preparing for Trial: The Do's and Don'ts

- Is it possible to be over-prepared?
 - "Macro" preparation: getting your ducks in a row
 - "Micro" preparation: the importance of sweating the small stuff (from practice notes to paperclips)
 - Collaborating with counsel in trial preparation
- » Presented by **Patrick Holmes**, Barrister, Sixth Floor Selborne Chambers

143N44

RULE 42 REQUIRED MCLE UNITS FOR LITIGATION LAWYERS

THURSDAY, 27 MARCH 2014 2.00PM TO 5.15PM \$460

» Chair: **Gordon Grieve**, Partner, Piper Alderman

Practice Management & Business Skills**Understanding and Interpreting Financial Reports**

- Fundamental accounting principles and accounting standards
- Basic concepts and definitions
- The different types of financial reports: how they are prepared, who prepares them, who can rely on them
- Reliability and information value of financial reports
- Warning signs and common areas subject to manipulation
- Financial statement analysis

» Presented by **Andrew Sallway**, Partner, Recovery & Reorganisation, Grant Thornton Australia

Professional Skills**Negotiating for Commercial Disputes**

- Objectives: What are you trying to achieve in the negotiation?
- Preparation: structuring dispute resolution processes, pre-negotiation strategies, perceptions of strength and use of documents
- How should you present the argument: use of agendas and silence, seeking common ground, uncovering assumptions and maximising interests?
- Effective bargaining: inventing options, use of facilitators, collaborative problem solving, expanding issues, trading concessions
- How to close the deal: effective techniques for reaching closure, drafting terms of settlement

» Presented by **Harold Werksman**, Partner, Holding Redlich

Ethics & Professional Responsibility**The Ethics of Dealing with a Witness**

- The ethics of preparing a witness and taking a statement
 - Communicating with witnesses, including:
 - Testing the evidence without coaching it
 - Translating statements from hearsay form to being admissible in Court: walking the line between what the witness actually said and what is admissible
 - What are your obligations on a practical level?
 - Preserving confidentiality in the information for your client
- » Presented by **Greg Williams**, Partner, Clayton Utz

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

ATTEND AND EARN 4 MCLE POINTS INCLUDING:
1 POINT IN PROFESSIONAL SKILLS

ATTEND AND EARN

4

MCLE
POINTS

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ATTEND AND EARN 3 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS

3

MCLE
POINTS

143N43

FILM AND TELEVISION LAW

THURSDAY, 27 MARCH 2014 9.00AM TO 1.15PM \$460

Back by popular demand, our Film and Television Law Seminar is a must attend seminar for all those working in the film and TV industry. With the advancement in technology and the ever-increasing number of new media platforms, this seminar will explore the critical legal issues in gaining domestic and international clearances, the effect of proposed copyright amendments and distributing formats and new digital online content, as well as a review of financing in a tight financial market.

» Chair: **Georgina Waite**, Head of Business Affairs, Australian Broadcasting Corporation

Domestic and International Clearances and Releases for Film and TV

- Identifying what requires clearance
- International considerations
- Documenting clearances and dealing with objections and unrealistic requests
- Avoiding obstacles

» Presented by **Nina Stevenson**, Partner, Macleay William

Navigating Unlicensed Use and Fair Dealing Defences

- When to clear or and when not to clear
- 'Fair Dealing': How it is working in practice?
- Differences between Australian fair dealing and US fair use
- What is the future of this issue after the ALRC review and international developments?

» Presented by **Michael Williams**, Partner, Gilbert + Tobin

Protecting and Distributing Formats and Digital Online Content

- What is a format?
 - A myriad of commercial terms to consider in format licensing and distribution transactions
 - Examination of some of the critical tensions between a format licensor and licensee: creative and commercial
 - Drama programs as a format: When and how?
 - Protection of format rights
 - Strategies for protection of format rights and content on digital and social media platforms
- » Presented by **Steve Rosser**, Director of Commercial and Legal Affairs, FremantleMedia Australia

Financing in a Tight Commercial Market

- Determining what contractual provisions and security will be expected
 - Financing the Producer Offset
 - The importance of due diligence and building a trusting relationship with your co-financiers
 - Balancing expectations between private investors and producers
 - Traps and pitfalls to be aware of
- » Presented by **Mark Bamford**, Partner, Tress Cox and **Matt Carroll**, Director, Screen NSW

143N45

TRUSTS AND DEEDS: PITFALLS AND TRAPS

THURSDAY, 27 MARCH 2014 2.00PM TO 5.15PM \$460

Dealing with trusts and deeds can be a legal minefield for practitioners, and you can't afford to get it wrong. Attend and learn from the experts on how best to avoid the pitfalls and traps so that your next matter involving trusts is a walk in the park.

» Chair: **Paul Evans**, Senior Associate, Makinson d'Apice

Amending Trust Deeds

- What do you look for in a review?
- Amending Trust Deeds post Bamford
- The ATO's view on what causes a resettlement
- Other issues
 - Trust control and succession
 - Vesting date
 - Trustee powers
 - Class of beneficiaries

» Presented by **Millie Telan**, Principal, Telan Lawyers

Pitfalls: The Common and Not So Common

- Distributions to a non-valid beneficiary
 - What happens if the deed isn't signed?
 - When there is no trust property
 - Inadvertent variation of the trust e.g. when a beneficiary is no longer a beneficiary when they should be
 - When the trust deed is lost or you don't have the original trust deed
 - Trustee duties and how to avoid a breach
- » Presented by **Chris McCaffery**, Consultant, Bartier Perry

Asset Protection or Wealth Preservation: The Proper Purpose of the Trust

- Documenting the purpose of the trust and the influence of Part IVA
 - Financial abuse risk and trustee controller succession
 - Is the alter ego argument of "*Richstar No. 6*" dead?
 - A refresher on sham trust principles
 - The importance of trustee independence
 - Offshore connected beneficiaries
 - Rising influence of the IRS and FATCA on Australian trusts
- » Presented by **Michael Perkins**, Perkins Fahey

Trust Distributions

- Trust losses and expense allocation
 - Streaming dividends, other income and capital gains
 - Unpaid present entitlements and rights of beneficiaries
 - Tax and CGT concessions
- » Presented by **Bradley Jones**, Barrister, Wentworth Chambers

4

MCLE
POINTS

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MCLE
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143N46

CONTRACTS CONFERENCE

FRIDAY, 28 MARCH 2014

9.00AM TO 5.15PM

\$810

Our popular Contracts Conference is back for its third year. With the day split between the latest developments affecting the law of contracts, as well as essential front-end and back-end skills, this is a must-attend event for any legal practitioner dealing with contracts. A superb line-up of speakers will deliver practical advice to develop your expertise. Attend the whole day, or just part, depending on your areas of interest. Don't miss it!

Session 1: Key Clauses and Recent Developments in Contracts \$460

9.00am to 1.15pm 143N46A

» Chair: **Richard Croxson**, Senior Principal, Contracts Services, GHD

Indemnities in Commercial Contracts: Are You Really Covered?

- Different types of indemnities and why they are used
- Key drafting tips and strategies to maximise your indemnities
- Enforcement of indemnities and what is recoverable
- Recent cases impacting drafting and enforceability
- Negotiating out of unfair indemnities clauses
- Enforcement mechanisms: difference in operation of indemnity and limited liability clauses

» Presented by **Jonathan Stafford**, Partner, Colin Biggers & Paisley Lawyers

Drafting Damages and Penalty Clauses

- Liquidated damages/ penalties
- Liability for general damages
- Recent cases
- Capping/ excluding liability
- Issues with LDs/ general damages provisions in standard form contracts

» Presented by **Steven Blanch**, Partner, Henry Davis York

The Rise and Rise of Australian Standard Form Contracts

- Increasing use of standard form contracts and what it means
- New consumer law provisions
- Licensing of Australian standard contracts and IP issues
- Interplay between contract law and legislation

» Presented by **Keith Redenbach**, Partner, Norton Rose

Privacy and Confidentiality in Contracts

- Essential provisions
- Amending contracts in light of the *Privacy Act* changes
- Cloud computing and access to data contracts: issues to consider

» Presented by **Brendon Noney**, Partner, Thomsons Lawyers

PPSA: Have You Got Your Contracts in Order?

- Form vs. substance
- Terminology and definitions
- Standard form contracts
- Describing the collateral
- Charging clauses
- Retention of title clauses
- Enforcement provisions
- Contracting out

» Presented by **Shah Rusiti**, Partner, Teece Hodgson & Ward

Session 2: Contract Disputes \$460

2.00pm to 5.15pm 143N46B

» Chair: **Richard Croxson**, Senior Principal, Contracts Services, GHD

Managing the Contractual Relationship Before it Turns Sour

- The contractor isn't performing: What do you do?
- Waiving and preserving rights
- Importance of documentation
- Informal, unintended contract variations: how variations happen and their potential consequences
- Other contract and relationship management issues

» Presented by **Alex Mosson**, Senior Overseas Practitioner, Allens

Obligation of Good Faith in Contracts

- Being bound by an express duty of good faith
- Recent case law in express duties of good faith
- Update on implied duty of good faith

» Presented by **Dr Elisabeth Peden**, Barrister, 12 Wentworth Selborne Chambers

Practical Steps for Contract Interpretation

- Return to *Codelfa Construction Pty Ltd v State Rail Authority (NSW)*: interpretation rules
- Factual matrix: disputes that arise
- Addressing contract interpretation matters as part of the negotiation, mediation or conciliation of a dispute

» Presented by **Joern Schimmelfeder**, Partner, K & L Gates

Dispute Resolution of International Contracts

- Drafting dispute resolution clauses for international contracts
- Providing for international arbitration
- *International Arbitration Act*
- Enforcing against foreign companies

» Presented by **Daisy Mallett**, Senior Associate, King & Wood Mallesons

“Excellent”
“All speakers covered different topics which all complimented each other well”

Register for the whole day or just one session

ATTEND AND EARN

7

MCLE
POINTS

143N47

COMBINED RULE 42 & REGULATION
176 FOR ALL LAWYERS

FRIDAY, 28 MARCH 2014

9.00AM TO 1.15PM

\$460

Gain your ethics, professional skills and practice management points, while also satisfying Reg. 176 the requirement of the Legal Profession Regulation 2005.

» Chair: **Lynda Muston**, Assistant Commissioner (Legal), Office of the Legal Services Commissioner

Practice Management and Business Skills

Legal Project Management Fundamentals

- Improve client delivery through the use of fundamental legal project management concepts and techniques
- The benefits of legal project management
- The Triple Constraint
- Introducing matter scoping, scheduling and costing

» Presented by **Therese Linton**, Principal Consultant, Creative Planet

Ethics and Professional Responsibility

The Ethics of Leadership

- Ensuring you're perceived correctly
- Focusing on the economic bottom line while still remembering your ethical duties
- Balancing the pressures of a leadership position
- Common dilemmas experienced by those in high places

» Presented by **Steven Penning**, Partner, HWL Ebsworth

Professional Skills

How to Preserve Privilege over Communications

- Keeping legal professional privilege in mind when speaking with commercial clients
- Important considerations concerning claims for privilege over communications with third parties and in-house counsel in non-contentious matters
- The law concerning waiver: when it can be implied

» Presented by **Luke Buchanan**, Partner and **Louise Hulmes**, Senior Associate, Clayton Utz

Regulation 176: OH&S, Discrimination and EEO & Employment Law

Review your legal obligations, as a solicitor, under discrimination, harassment and OH&S law, including:

- Principles of equal employment opportunity
- The law relating to discrimination and harassment
- Occupational health and safety law and Employment law

» Presented by **Daniel O'Sullivan**, Barrister, Denman Chambers

SAVE \$110 on this seminar when any one delegate registers alongside another seminar of equal or greater value in one transaction.

ATTEND AND EARN 4 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS
1 POINT IN REGULATION 176: OH&S, DISCRIMINATION AND EEO & EMPLOYMENT LAW

ATTEND AND EARN

4

MCLE
POINTS

143N48

WILLS, FAMILY AND PROPERTY:
TRENDS AND WHAT'S NEW

FRIDAY, 28 MARCH 2014

2.00PM TO 5.15PM

\$460

Make the most of our Family, Wills and Property seminar in one of two ways: Attend all three sessions delivering the year's Wills, Property and Family Law highlights, or simply pick one separately bookable session if you are in need of your last MCLE point for the year. We bring together three of Sydney's leading practitioners addressing recent case law and topical issues in three essential practice areas of family, wills and property law.

» Chair: **Julie Soars**, Barrister and Arbitrator, Seven Wentworth Chambers

Session 1: Wills \$155

2.00pm to 3.00pm 143N48A

Updating Wills and Probate and Family Provisions Claims

- Recent trends in Family Provision claims: first children vs. second wife, competing adult children, prescribed transactions, cost capping
- The right to obtain copies of a will
- Case studies in international jurisdiction

» Presented by **Mark Squire**, Partner, Boulton, Julian, Squire Solicitors

Session 2: Property \$155

3.15pm to 4.15pm 143N48B

Recent Cases and Legislative Developments

- Understanding expected challenges in Property Law in 2014
- Anticipating potential fall outs

» Presented by **Geoffrey Rundle**, Barrister, 13 Wentworth Selborne Chambers

Session 3: Family \$155

4.30pm to 5.30pm 143N48C

Highlighting What's New in Family Law

- Review recent developments in the area of family law
- New rules for binding financial agreements
- Other important decisions

» Presented by **Neil Jackson**, Barrister, Frederick Jordon Chambers

“Excellent, good papers and well organised.”

ATTEND AND EARN

3

MCLE
POINTS

143N49

10 POINTS IN ONE DAY

MONDAY, 31 MARCH 2014

7.30AM TO 6.30PM

\$875

Do you still need your points on 31 March 2013? Earn your year's MCLE requirements in one day!. Hear our experts deliver timely legal updates plus earn points in the core areas of practice management and business skills, professional skills and ethics and professional responsibility. Book for the whole day or only the sessions relevant to your practice

Session 1: Property Law and SMSFs	\$460
7.30am to 10.30am	143N49A

» Chair: **Charles Xuereb**, Charles R. Xuereb & Co, Solicitors & Attorneys

Advising on Self-Managed Super Funds

- Holding wealth: inside super v other structures
 - Key questions your client will ask
 - SMSFs and tax changes: what you need to know
 - Practical issues related to LRBA's
 - Taxation and structure of death benefits
- » Presented by **Peter Bobbin**, Managing Partner, Rockwell Olivier

Property Law Update

- Legislative changes
 - Recent case law
- » Presented by **Sydney Jacobs**, Barrister, 13 Wentworth Selborne Chambers

Retail and Commercial Leasing Developments and Cases

- Make good obligations
 - Misleading and deceptive conduct
 - Tenant insolvency and landlord's rights
- » Presented by **Catherine Hallgath**, Partner, Mills Oakley Lawyers

Session 2: Commercial Law Update	\$460
10.45am to 1.45pm	143N49B

» Chair: **John Snelgrove**, Partner, Curwoods Lawyers

Directors' Duties for Small to Medium Enterprises

- Changes to directors' liability for tax debts and super contributions
 - Obligations under the nationalised OH&S Standards
 - Director's duties in financially stretched circumstances
 - Additional duties of directors of parent companies to the shareholders and creditors of subsidiaries
- » Presented by **Steve Brown**, Principal, Etienne Lawyers

A Year in the Life of the PPSA

- A refresher on the legal aspects of the PPSA
 - What has happened in the first 12 months that you need to know about
 - Case studies
 - A reminder about what you can do to assist clients
- » Presented by **Anthony Walsh**, Senior Associate, Gadens Lawyers

Buying or Selling a Business: A Commercial Perspective

- Current market snapshot
 - Helping a client prepare for sale
 - Key considerations in due diligence
 - What impacts price?
- » Presented by **Paul Sweeney**, Partner, McGrath Nicol

Session 3: Rule 42 and Regulation 176	\$460
2.15pm to 6.30pm	143N49C

» Chair: **Shana Schreier**-Joffe, Executive Counsel and Team Leader, Harmers Workplace Lawyers

Practice Management & Business Skills

10 Business Essentials you Should be Doing in your Practice, Now!

- Practical ways to get your practice in order
 - Making dollars and sense
 - Understanding limited time, resources and money
- » Presented by **Paula Gilmour**, Sales Strategy

Professional Skills

Plain English: A Solution for Effective Communication

- Is it "safe" to use plain English in legal writing? Some liability Issues
 - Organising material logically for your reader
 - The top 10 tips for effective communication
 - Can I afford not to use plain English?
- » Presented by **Marco Stella**, Special Counsel (Knowledge Management), King & Wood Mallesons

Ethics and Professional Responsibility

Lawyers' Duties

- Lawyers duties to the court
 - Lawyers duty of competence
 - Lawyers duty of confidentiality
- » Presented **Paul Samson**, Barrister, Warath Chambers

Regulation 176: OH&S, Discrimination and EEO & Employment Law

- This program will cover the legal obligations of solicitors under discrimination harassment and OHS Law and include
 - Equal opportunity obligations
 - The laws relating to discrimination and harassment
 - Workplace health and safety law
- » Presented by **Brooke Pendlebury**, Principal Solicitor, Pendlebury Workplace Law

Register for the whole day or just one session

ATTEND THE WHOLE DAY AND EARN 10 MCLE POINTS INCLUDING:
1 POINT IN ETHICS & PROFESSIONAL RESPONSIBILITY
1 POINT IN PRACTICE MANAGEMENT & BUSINESS SKILLS
1 POINT IN PROFESSIONAL SKILLS
1 POINT IN REGULATION 176: OH&S, DISCRIMINATION
AND EEO & EMPLOYMENT LAW

ATTEND AND EARN

10
MCLE
POINTS

WHAT ARE YOUR REQUIREMENTS AS A LEGAL PRACTITIONER?

The Legal Profession Rules require that all legal practitioners who hold a current practising certificate in NSW must, during each MCLE(CPD) year (01 April to 31 March) complete mandatory continuing legal education (continuing professional development), unless they qualify for an exemption, by completing a course of education which satisfies the following requirements of the Rule 42:

- The course must be relevant to a practitioner's immediate or long term needs in relation to the practitioner's professional development and to the practice of law
- The course must have an aggregate value of ten (10) MCLE units (generally they are required to complete 10 units)
- The course must include at least one (1) MCLE unit in each of the following fields:
 - Ethics and professional responsibility
 - Practice management and business skills
 - Professional skills
- A practitioner's engagement in a course of continuing legal education which satisfies the requirements in Rule 42.1, will entitle the practitioner to one (1) MCLE unit for each hour of participation in the course
- MCLE units accrued in the period 1 January to 31 March, in any year, may be carried forward into the following MCLE year but can only be counted in one MCLE year

In addition to the standard MCLE/ CPD requirements, Clauses 175 and 176 of the Legal Profession Regulation 2005 prohibit discrimination and require solicitors to undertake mandatory MCLE/ CPD, to include a component relating to the management of the practice of law dealing with the principles of

- equal opportunity;
- discrimination and harassment;
- occupational health and safety; and
- employment law.

Solicitors must complete at least one (1) MCLE unit every three years in accordance with Regulation 176. Units undertaken to comply with Regulation 176 may be claimed towards the mandatory fields of Ethics and Professional Responsibility OR Practice Management and Business Skills.

ARE YOU REGISTERING FROM LEGAL AID OR A CLC?

YOU ARE ENTITLED TO 50% OFF THE NORMAL REGISTRATION PRICE.

To register call (02) 9387 8133

TERMS AND CONDITIONS

Cancellations: If you are unable to attend a substitute delegate is always welcome at no extra charge. Please notify our office with their details. Alternatively, a transfer to a future event or credit for future use is available at no extra charge provided notice is given, in writing at least 24 hours before the event. A cancellation fee of \$50 will apply for all events when a refund is requested less than 3 full working days prior to the date of the event. Regrettably no refunds or credits will be available if notice is given of non-attendance less than 24 hours prior to the start of the event. All costs include GST. Please advise changes by email to accounts@legalwiseseminars.com.au.

Promotional Offer: This cannot be used in conjunction with any other offer. Register and pay for any Rule 42 seminar with the standard price of \$460 ([142P01A](#), [142P01F](#), [143N02143N07B143N11](#), [143N22](#), [143N21](#), [143N25](#), [143N27](#), [143N35C](#), [143N38B](#), [143N41B](#), [143N44](#), [143N47](#), [143N49](#)) and attend any other half-day seminar valued at \$460 or more (with the exception of those seminars running on the same date and time) for a total price of \$810, a saving of \$110.

Registration includes: A comprehensive set of materials, refreshments on arrival along with morning and/ or afternoon tea. Accreditation: If this program is relevant to your immediate or long term needs in relation to your professional development and practice of law, you may claim one MCLE/ CPD/ MCPD point for each hour of attendance excluding refreshment breaks.

Program variation: Legalwise Seminars Pty Ltd retains the right to vary the program to deal with unforeseen circumstances. This includes cancelling or rescheduling a program and changing speakers or content if occasion obliges it to do so.

Privacy: Legalwise Seminars Pty Ltd protects the privacy and security of information provided by you. By completing this form, you agree to the use of your personal information by Legalwise Seminars Pty Ltd: to process your registration or enquiry, to contact you about products, services and events and for internal purposes. A list providing only the delegates' name, job title and company are provided to all presenters prior to the event. You may request to gain access to any of your personal information that we have collected. Please tick this box [] if you do not wish to receive direct marketing material by mail. Please tick this box [] if you do not wish to receive direct marketing material by email.

For full details of our Terms and Conditions, please visit us at www.legalwiseseminars.com.au or contact us at PO Box 971 Bondi Junction NSW 1355 or on tel 02 9387 8133 or email at info@legalwiseseminars.com.au

REGISTRATION FORM / TAX INVOICE



5 EASY WAYS TO REGISTER:

✉ PO Box 971, Bondi Junction, NSW 1355
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@ accounts@legalwiseseminars.com.au

☎ Call: 02 9387 8133
☎ Fax: 02 9387 8711
🏠 www.legalwiseseminars.com.au

PARRAMATTA VENUE:
Novotel Sydney Parramatta, 350 Church Street,
Parramatta NSW

SYDNEY CBD VENUE:
UNSW CBD Campus, Level 6, 1 O’Connell Street,
Sydney

Please indicate which sessions, streams and seminar format you would like to attend.
Choose from face to face or live web seminars.

Parramatta MCLE Programs

Seminar Name	Code	Std Price	Face to Face	Web
Parramatta 10 Points in One Day	142P01	\$875	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Rule 42 (7.30am)	142P01A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Property and Contract Law	142P01B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Family and Wills Update	142P01C	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Commercial Law Update	142P01D	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Litigation and Personal Injury	142P01E	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Parramatta 10 Points in One Day: Rule 42 & Reg.176	142P01F	\$460	<input type="checkbox"/>	<input type="checkbox"/>

Sydney CBD MCLE Programs

Seminar Name	Code	Std Price	Face to Face	Web
Combined Rule 42 & Regulation 176 for All Lawyers	143N02	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Transport and Logistics Law: Shifting Gears	143N03	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Peter Butt’s Property and Conveyancing Insights	143N04	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Director’s Duties: Implications of Recent Decisions	143N05	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Corporate Governance for Company Secretaries	143N06	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Family Law Conference	143N07	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Family Law Update	143N07A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Rule 42 for Family Lawyers	143N07B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Advanced Retail and Commercial Leasing	143N08	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Intellectual Property Law Review	143N09	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Discrimination in the Workplace and the New Bullying Regime	143N10	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Property Lawyers	143N11	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Medical Negligence Essentials	143N12	\$460	<input type="checkbox"/>	<input type="checkbox"/>

Seminar Name	Code	Std Price	Face to Face	Web
Estate Litigation and its Challenges	143N13	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Estate Planning: The Essentials	143N14	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Current Issues in Liquor and Gaming	143N15	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Building and Construction Law	143N16	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Decision Making and Reason Writing	143N17	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Social Media	143N18	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Prof Roberts on International Arbitration	143N19	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Driving Offences	143N20	\$460	<input type="checkbox"/>	<input type="checkbox"/>
In-House Counsel Conference	143N21	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: In-House Counsel Conference Update	143N21A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Rule 42 For In-House Counsel	143N21B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Criminal Lawyers	143N22	\$460	<input type="checkbox"/>	<input type="checkbox"/>
NCAT, Tribunal Practice and Challenging Decisions	143N23	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Shareholder Agreements	143N24	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Government Lawyers	143N25	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Business Succession and Structuring	143N26	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 & Regulation 176 for All Lawyers	143N27	\$460	<input type="checkbox"/>	<input type="checkbox"/>
The New Planning Regime in NSW	143N28	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Foreign Investment	143N29	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Bankruptcy in Practice	143N30	\$460	<input type="checkbox"/>	<input type="checkbox"/>
PPSA: Post Transition	143N31	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Commercial Litigation Practice Update	143N32	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Australian Consumer Law	143N33	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Successful Advocacy	143N34	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Saturday MCLE 10 Points in One Day	143N35	\$875	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Family, Wills and Property Law	143N35A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Litigation, Employment & Competition	143N35B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 3: Saturday MCLE Rule 42 and Regulation 176	143N35C	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Practical Solutions to Conveyancing Problems	143N36	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Legal Issues in the Not for Profit Sector	143N37	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Workplace Law	143N38	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Employment Relations & the Law	143N38A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Rule 42 for Workplace Lawyers	143N38B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Business Sale Transactions	143N39	\$460	<input type="checkbox"/>	<input type="checkbox"/>

Seminar Name	Code	Std Price	Face to Face	Web
Franchise Law Code Compliance	143N40	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Personal Injury Conference Roundup	143N41	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Personal Injury	143N41A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Rule 42 for Personal Injury Lawyers	143N41B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Commercial Litigation Essentials	143N42	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Film and Television Law	143N43	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Litigation Lawyers	143N44	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Trusts and Deeds	143N45	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Contracts Conference	143N46	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Drafting Contracts	143N46A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Contract Disputes	143N46B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 & Regulation 176 for All Lawyers	143N47	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Wills, Family and Property	143N48	\$460	<input type="checkbox"/>	<input type="checkbox"/>
10 Points in One Day: 31 March	143N49	\$875	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Property Law and SMSFs	143N49A	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Commerical Law Update	143N49B	\$460	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: 10 Points in One Day Rule 42 and 176	143N49C	\$460	<input type="checkbox"/>	<input type="checkbox"/>

Rule 42 Special Offer - Save \$110

Register and pay for any Rule 42 (Required Units) Seminar and another seminar of equal or greater value in one transaction for a total price of **\$810**. Please select which Rule 42 seminar you would like to attend from the list below and indicate in the space provided your other choice.

Seminar Name	Code	Face to Face	Web
PARRAMATTA			
Combined Rule 42	142P01A	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 and Regulation 176	142P01F	<input type="checkbox"/>	<input type="checkbox"/>
SYDNEY CBD			
Combined Rule 42 & Regulation 176 for All Lawyers (5 March)	143N02	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Family Lawyers	143N07B	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Property lawyers	143N11	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 For In-House Counsel	143N21B	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Criminal Lawyers	143N22	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Government Lawyers	143N25	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 & Regulation 176 for All Lawyers (20 March)	143N27	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 and Regulation 176 (Saturday MCLE Day)	143N35C	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Workplace Lawyers	143N38B	<input type="checkbox"/>	<input type="checkbox"/>
Rule 42 for Litigation Lawyers	143N44	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 & Regulation 176 for All Lawyers (28 March)	143N47	<input type="checkbox"/>	<input type="checkbox"/>
Combined Rule 42 and Regulation 176 (10 Points in One Day on 31 March)	143N49C	<input type="checkbox"/>	<input type="checkbox"/>

AND MY OTHER SEMINAR CHOICE IS:

Seminar:

Code:

Total: \$810

Other Special Offers - Save \$110

Pay **\$810** when you register and pay for these bundled seminars.

Seminar Name	Std Price	Face to Face	Web
Director’s Duties (143N05) and Company Secretaries (143N06)	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Estate Litigation (143N13) and Estate Planning (143N14)	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Commercial Litigation Practice Update (143N32) and Successful Advocacy (143N34)	\$810	<input type="checkbox"/>	<input type="checkbox"/>
Business Sale Transactions (143N39) and Franchise Law Update (143N40)	\$810	<input type="checkbox"/>	<input type="checkbox"/>

CONFERENCES - Please send me more information on
■ 9th Annual Water Symposium – Sydney
■ 10 Points in One Day – Tasmania

YOUR DETAILS:

Title First name

Last name

Job title

Organisation

Postal address

City State Postcode

DX

Email

Phone Fax Mobile

PAYMENT DETAILS:

All registrations must be paid in full prior to the date of the event. All prices include GST and P&H. This document will be a tax invoice for GST when fully completed and you make a payment that is under \$1000. Please take a photocopy for your records.

☐ **Electronic Funds Transfer:** For EFT payment please call accounts on (02) 8070 9915 for details. Please email your remittance advice to accounts@legalwiseseminars.com.au.

☐ **Cheque** Please find enclosed a cheque for \$_____made payable to Legalwise Seminars Pty Ltd ABN 40 049 329 749 ACN 102 742 843

☐ Charge \$_____to my ☐ MasterCard ☐ Visa ☐ AMEX

Card Number

Expiry Date / Security Number

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Cardholder’s signature: Not valid without signature

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BOOKING CODE: 143N A B C D